

2023 | TEA REVIEW



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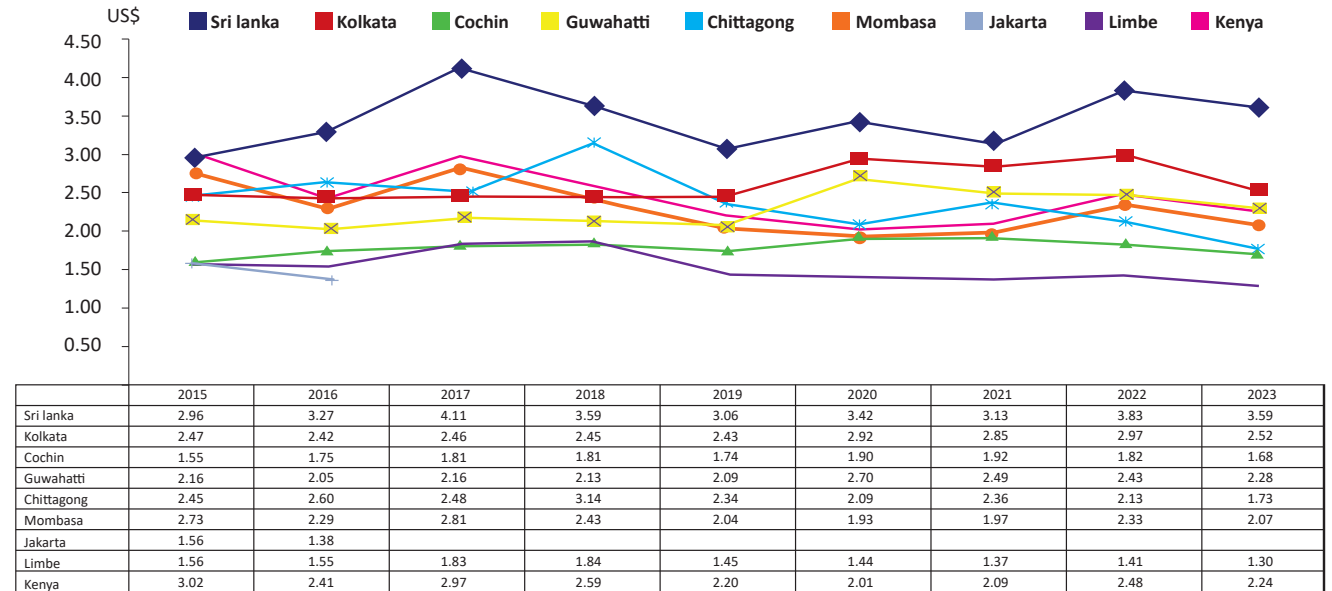
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IN THE YEAR 2024

TEA INDUSTRY REVIEW OF PERFORMANCE 2023 & OUTLOOK FOR 2024

TEA INDUSTRY PERFORMANCE IN SUMMARY – 2023

- **Production totalled 256 M/Kgs**– Increased by approximately 4.20 M/Kgs (1.67%) year-on-year.
- **Tea exports volume totalled 250.1 M/Kgs** – Declined by approximately 8.28 M/Kgs (- 3.31%) year-on-year.
- **Tea export earnings totalled Rs. 428.2 billion** – Increase of Rs. 17.2 Billion (4.18%) year-on-year.
- **Auction averages/prices** – National Average for the year 2023 of Rs. 1,171.29 shows a decrease of Rs. 62.95 and 0.25 in USD terms compared to the year 2022.
- Colombo auction prices continue to be the highest amongst other tea auction centres in the world.

WORLD AUCTION PRICES (US\$)-2015 TO 2023



(Source – Forbes & Walker Research)

TABLE 1 - COLOMBO AUCTION AVERAGES IN SRI LANKAN RUPEES/US DOLLARS 2023-2021

	JAN to DEC 2023		JAN to DEC 2022		VARIANCE 2023-2022		JAN to DEC 2021		VARIANCE 2022-2021	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
High Grown (Summary)	1,072.48	3.28	1,093.10	3.40	-20.62	-0.11	587.13	2.98	505.97	0.41
Medium Grown (Summary)	1,012.35	3.10	1,030.82	3.20	-18.47	-0.10	550.80	2.80	480.02	0.40
Low Grown (Summary)	1,252.15	3.83	1,339.86	4.16	-87.71	-0.33	644.23	3.27	695.63	0.89
TOTAL	1,171.29	3.59	1,234.24	3.83	-62.95	-0.25	615.44	3.13	618.80	0.71
USD Conversion	326.63		321.89				196.75			

INTRODUCTION

01ST QUARTER 2023

1st Quarter – Commencing 2023, rupee tea prices slumped following an unexpected appreciation of the Sri Lankan Rupee and continued to weaken in the backdrop of a volatile currency.

The Western sector continued to achieve positive results amidst limited volumes assisted by steady prices and good demand for the better-quality teas, whilst the others eased selectively.

Low Grown teas followed a similar trend demand-wise, particularly in USD terms as the volatility in the currency continued to impact on rupee tea prices. Yet another factor that adversely impacted on tea prices, particularly the Low Grown sector, was the withdrawal of regular purchasing by Iran.

Q1	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	63.33 Million	59.36 Million	↓ (3.97)	763.83	1,395.56	↑ 631.73	62.95 Billion	110.22 Billion	↑ 47.27	988.15	2,038.04	↑ 1,049.89

2ND QUARTER 2023

The **2nd quarter** recorded a total of 134 M/Kgs in production, a 14% increase year-on-year, particularly with the latter 2 months in the quarter showing a significant improvement in the crop intake primarily from the High & Mid Grown Region. Increased volumes combined with certain qualitative factors placed downward pressure on tea prices, in general and rupee tea prices, in particular. In comparison, in USD terms, High & Mid Growns began to show a negative variance of approximately USD 0.50 per kg and the Low Growns ranging from USD 0.75 per kg to almost USD 1 per kg towards end Q2.

Q2	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	69.97 Million	74.25 Million	↑ 4.28	1,300.85	1,069.84	↓ (231.01)	101.29 Billion	99.70 Billion	↓ (1.59)	1,644.36	1,714.94	↑ 70.58

Q1-Q2	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	133.30 Million	134.41 Million	↑ 1.11	1,028.82	1,226.08	↑ 197.26	164.23 Billion	209.92 Billion	↑ 45.69	1,310.74	1,870.66	↑ 559.92

3RD QUARTER 2023

The **3rd Quarter** followed a similar trend as the previous quarters, where selective demand prevailed on the better-quality teas, whilst the others saw a significant price correction following the decline in overall quality mainly due to adverse weather conditions and the ongoing issue of labour shortages.

The High Grown Region saw reasonable activity from shippers to Japan and the UK on the higher end of quality teas, whilst shippers to the CIS showed interest on a wider cross-section of offerings throughout the quarter. The Mid and Low Grown regions, in particularly the Large Leaf grades, saw fair demand from the Middle East especially from countries such as Iraq and Türkiye who have also been ranked high amongst the top exporters of Ceylon Tea for 2023.

Q3	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	59.47 Million	58.35 Million	↓ (1.12)	1,514.56	1,092.36	↓ (422.20)	130.02 Billion	113.97 Billion	↓ (16.05)	1,931.58	1,645.36	↓ (286.22)

Q1-Q3	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	192.77 Million	193.41 Million	↑ 0.64	1,177.51	1,180.52	↑ 3.01	294.25 Billion	323.89 Billion	↑ 29.64	1,527.71	1,784.67	↑ (256.96)

4TH QUARTER 2023

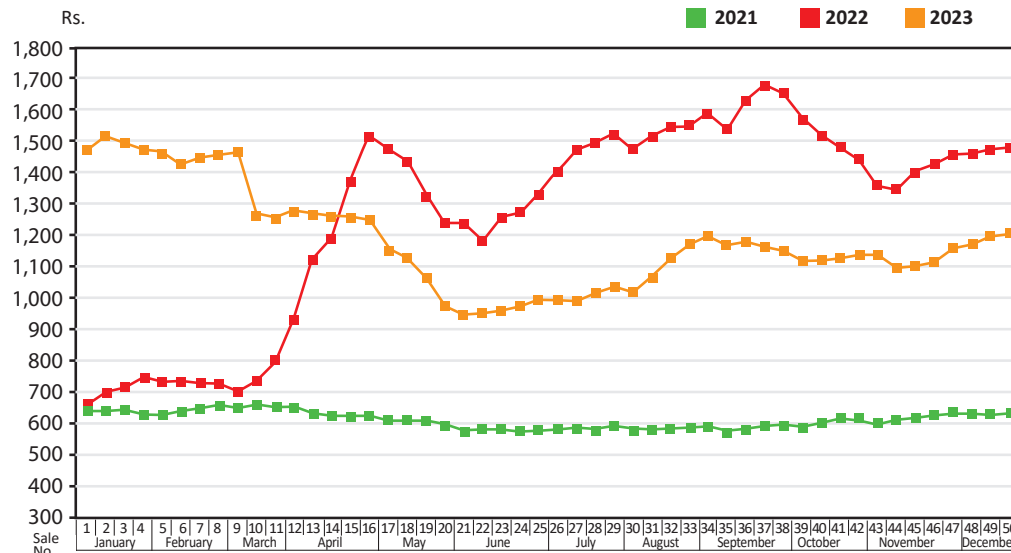
The commencement of the **4th Quarter** met with improved demand predominantly in keeping with the year-end purchasing (i.e. Winter Buying) aimed at the holiday season. Furthermore, one noticeable factor in this quarter was the distinct classification of the better teas vis-à-vis its poorer counterparts. Well-made teas saw a clear differentiation in pricing.

Q4	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	59.06 Million	62.59 Million	↑ 3.53	1,435.34	1,138.74	↓ (296.60)	116.84 Billion	104.40 Billion	↓ (12.44)	2,029.12	1,727.70	↓ (301.42)

YEAR	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price - Rs.		
	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE	FY 2022	FY 2023	VARIANCE
	251.84 Million	256.04 Million	↑ 4.20	1,234.24	1,171.29	↓ (62.95)	41.09 Billion	428.29 Billion	↑ 17.20	1,643.11	1,770.44	↑ 127.33

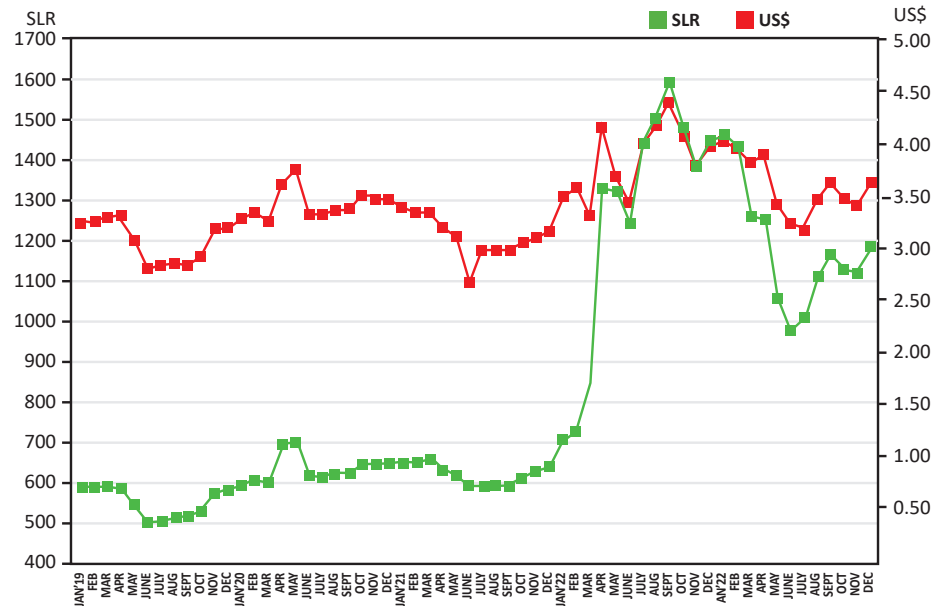
INTRODUCTION

WEEKLY COLOMBO AUCTION AVERAGES - 2021/2023



(Source – Forbes & Walker Research)

SRI LANKA MONTHLY AUCTION AVERAGES FROM 2019 TO 2023 (SLR/US\$)



During the period under review:

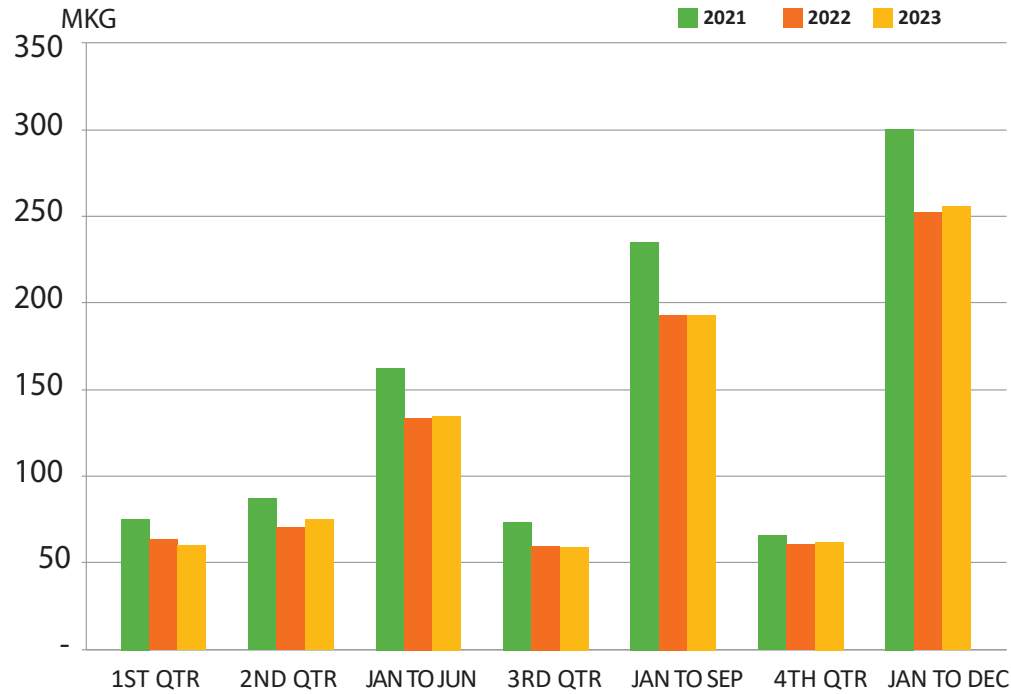
Key importer countries such as Iran were faced with constraints following the delayed renewal of Import Licenses which included the import of Tea. Thereafter, the natural disasters (earthquakes followed by floods) adversely impacted Turkiye’s purchases with a substantial decline in volumes in comparison with the previous year. Iraq, another prime destination of Ceylon Tea, saw a decline in tea purchases vis-à-vis 2022 following the instability of the Iraqi Dinar against the USD.

The year 2023 also saw an interesting turn with two world powers India and Russia commencing trading with the Chinese Yuan for oil imports. This year also marks the largest bank failure (Silicon Valley Bank) since the 2008 economic crisis affecting major companies around the world.

The other key factor was the intensifying of the Israel-Palestine conflict late in the year with Hamas launching an assault on Israeli towns bordering the Gaza Strip, prompting military retaliation from Israeli Forces.

INTRODUCTION

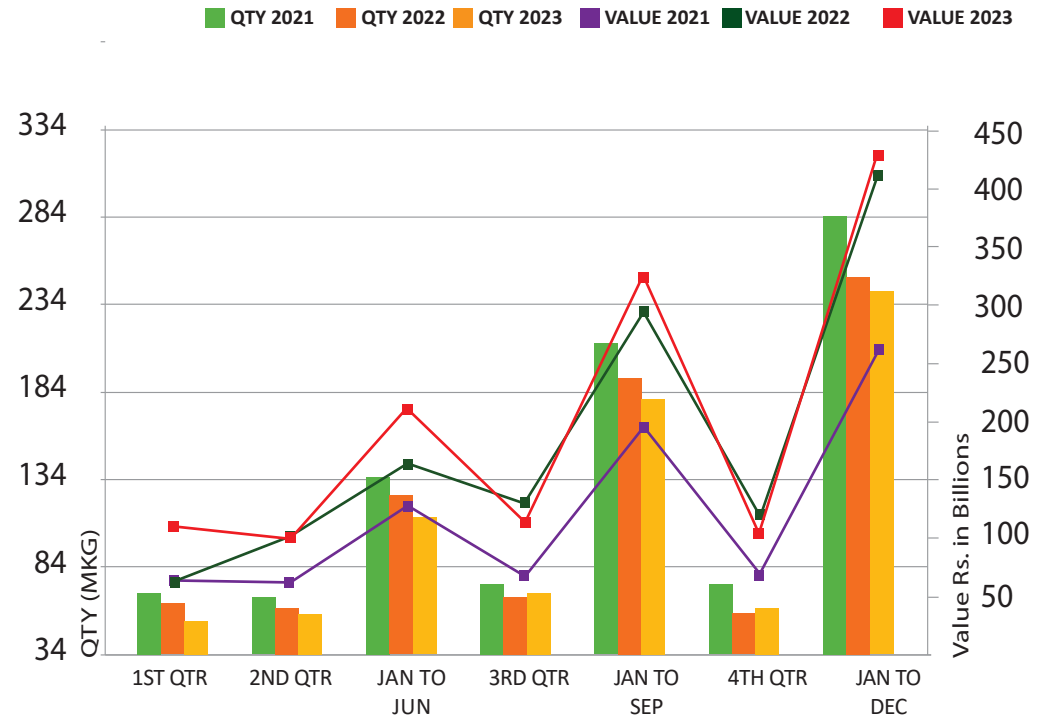
SRI LANKA TEA PRODUCTION QUARTERLY (IN Kgs) – 2021 TO 2023



Year	1ST QTR	2ND QTR	JAN TO JUN	3RD QTR	JAN TO SEP	4TH QTR	JAN TO DEC
2021	74,512,977	87,201,262	161,714,239	73,008,808	234,723,047	64,765,375	299,488,422
2022	63,335,710	69,966,064	133,301,774	59,472,567	192,774,341	59,064,655	251,838,996
2023	59,500,074	75,116,456	134,616,530	58,961,871	193,445,502	62,593,931	256,039,433

(Source – Forbes & Walker Research)

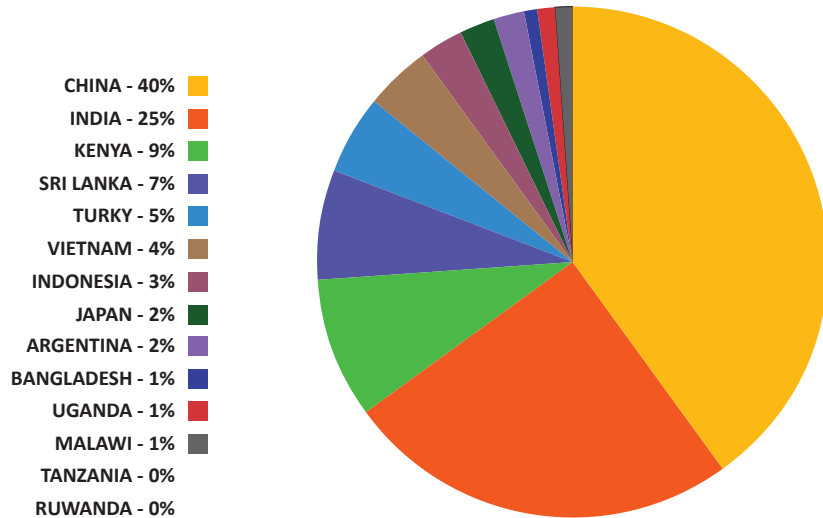
SRI LANKA TEA EXPORTS QUARTERLY – 2021 TO 2023



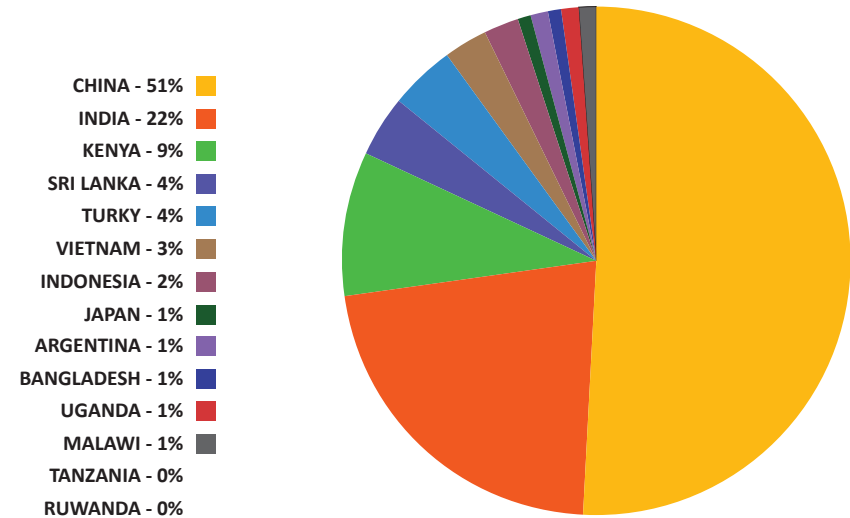
Year	1ST QTR	2ND QTR	JAN TO JUN	3RD QTR	JAN TO SEP	4TH QTR	JAN TO DEC
QTY 2021	69,887,023	67,095,714	136,982,736	74,656,605	211,639,341	74,376,742	286,016,083
QTY 2022	63,701,106	61,595,941	125,297,047	67,310,870	192,607,917	57,583,422	250,191,340
QTY 2023	54,083,336	58,134,624	112,217,960	69,268,720	181,486,680	60,426,025	241,912,705
VALUE 2021	65,621,592,789	62,208,330,164	127,829,922,95	67,468,910,640	195,298,833,59	68,054,609,066	263,353,442,65
VALUE 2022	62,946,416,711	101,285,683,72	164,232,100,44	130,016,498,65	294,248,599,09	116,843,433,04	411,092,032,14
VALUE 2023	110,224,134,68	99,697,415,600	209,921,550,28	113,972,264,21	323,893,814,49	104,397,865,32	428,291,679,82

COMPARISON OF THE PERCENTAGE SHARE OF WORLD TEA PRODUCTION (2013 VS. 2022)

PERCENTAGE SHARE OF WORLD PRODUCTION OF TEA 2013

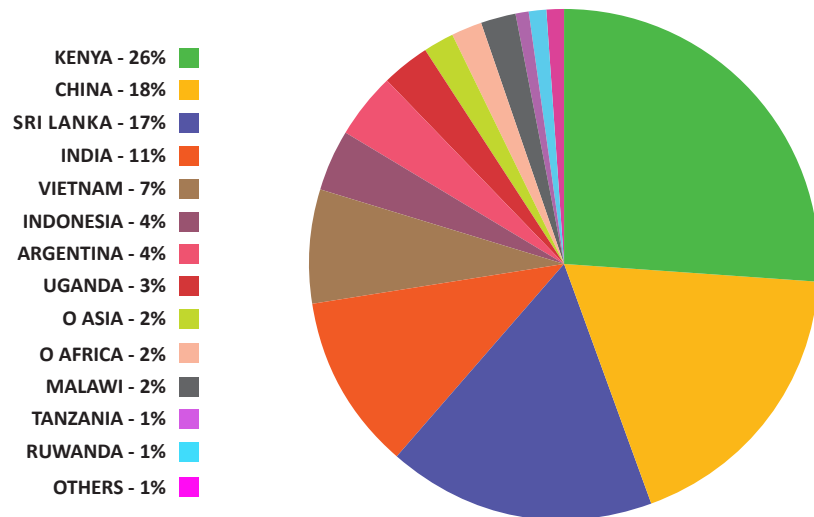


PERCENTAGE SHARE OF WORLD PRODUCTION OF TEA 2022

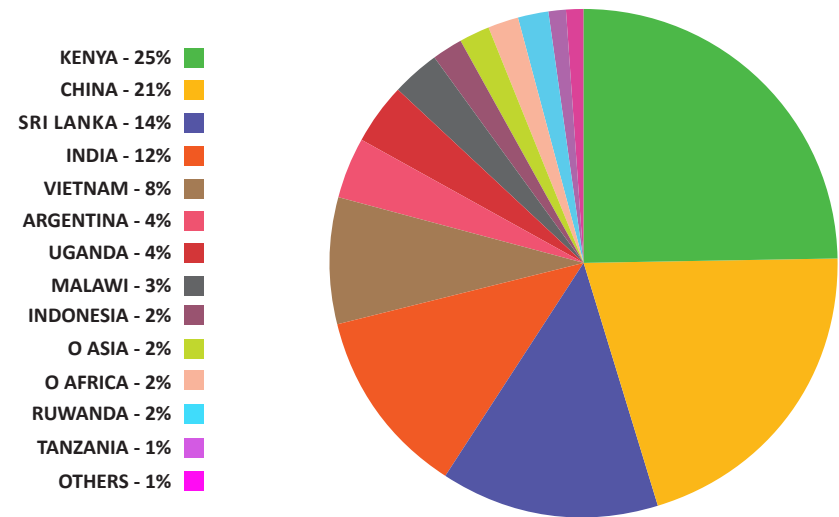


COMPARISON OF WORLD EXPORTS OF TEA (2013 VS. 2022)

WORLD EXPORTS OF TEA 2013



WORLD EXPORTS OF TEA 2022



SRI LANKA MACROECONOMIC UPDATE – 2023

Sri Lanka's economy is recovering from the debt default crisis in 2022. The economy grew amid rising taxes with exchange rate stability provided by largely deflationary policy. The interest rates also eased as confidence returned. The IMF Board completed the first review under the 48-month Extended Fund Facility with Sri Lanka, providing the country with access to SDR 254 million (about US\$337 million) to support its economic policies and reforms. The government has raised indirect taxes including Value Added Tax (VAT) instead of direct taxes to boost the revenue and reach the key targets.

TABULATED BELOW ARE KEY ECONOMIC INDICATORS

Indicator	Beginning of 2023		End of 2023	
	Value	Date	Value	Date
Gross Domestic Product (LKR. Trillion)	12.0	2022	11.8	2023
Reserves (USD Billions)	5.9	1st Jan 2023	9.3	31st Dec 2023
National Debt (LKR Trillions)	27.5	1st Jan 2023	28.2	30th Nov 2023
Exchange rate against USD	363.11	2nd Jan 2023	328.87	28th Dec 2023
Interest rate for 1 year Treasury Bill	29.16	09th January 2023	12.93	31st Dec 2023
AWPLR	28.19	Month of Jan 2023	12.39	Month of Dec 2023
AWDR	14.63	Month of Jan 2023	11.64	Month of Dec 2023
NCPI based inflation	53.2%	Month of Jan 2023	4.2%	Month of Dec 2023
Government Tax Income (LKR. Trillion)	1.75	2022	2.5	Jan - Nov 2023

Source -Department of Census and Statistics/Central Bank of Sri Lanka

Economic Growth

GROWTH IN SRI LANKA GROSS DOMESTIC PRODUCT

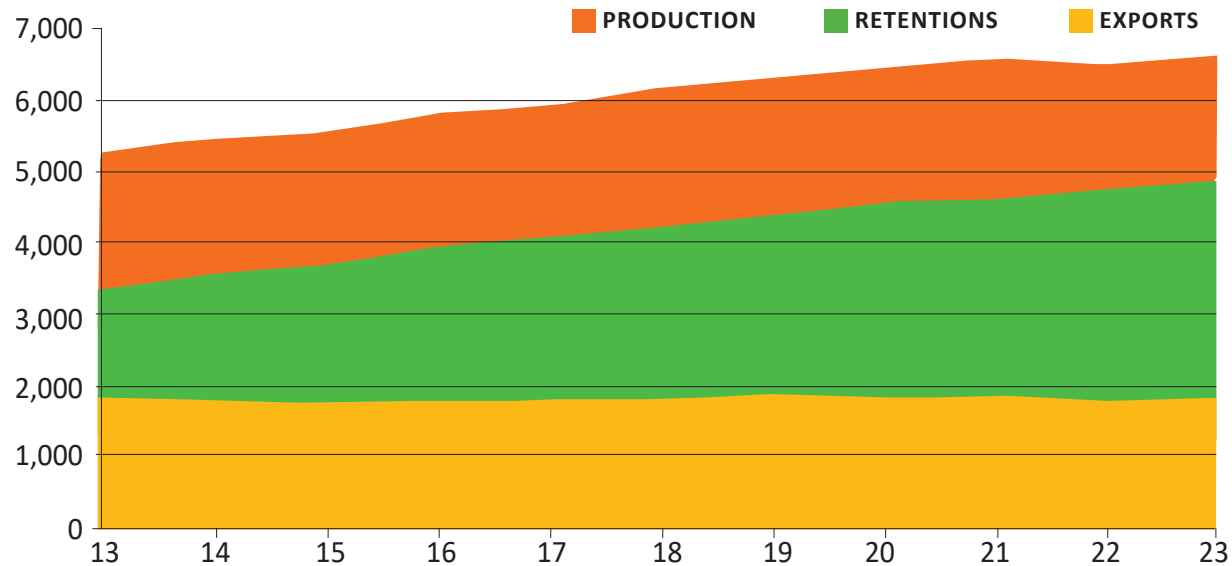
	Annual				2023 Quarterly			
	2019	2020	2021	2022	Q1 - 2023	Q2 - 2023	Q3 - 2023	Q4 - 2023
Agriculture	1.0	(1.4)	2.5	(4.6)	0.8	3.6	3.0	0.6
Industry	2.6	(5.3)	5.6	(16.0)	(23.4)	(11.5)	0.3	7.9
Services	2.2	(1.9)	3.3	(2.0)	(5.0)	(0.8)	1.3	2.8
Taxes less subsidies on products	2.4	(9.3)	(5.2)	(27.1)	(28.7)	12.6	13.6	14.9
Total	2.3	(3.5)	3.3	(7.8)	(11.5)	(3.1)	1.6	4.5

Source -Department of Census and Statistics/Central Bank of Sri Lanka

Agriculture Sector Performance

Sri Lanka's gross domestic product expanded by 4.5% in the fourth quarter with the Agriculture sector expanding by 0.6% in the quarter from the previous year. In agriculture, rice expanded 3.3%, tea 2.8%, fruits 6.3%. while the coconut sector contracted 1.4 percent & the vegetable sector also contracted by 5.3%.

MARKET PROSPECTS IN THE YEAR 2024



Source: International Tea Committee

Supply

Analysts predict global output to increase by 1.5% to 3% in 2024 and 2025, which is far below a historic average of an annual 4.4%, but forecasts are subject to a high degree of uncertainty due to a probable El Niño and the unknown factor of its intensity. From a Sri Lankan perspective, a strict enforcement of the B60 programme compelling tea growers/manufacturers towards an improved standard of green leaf is likely to at least in the short-term restrict availability, whilst perhaps improving the overall availability of quality 'Ceylon Tea.' Combining these factors, from a supply point of view, due consideration needs to be given to the fact that the 1st quarter is a lean period for almost all producer countries and in Sri Lanka, the Western quality season experienced during this time of the year lends towards improved availability of better-quality teas.

Yet another factor for consideration is the rising input costs that in inflation adjusted terms would lower farmer profits. As such, prospects for investments in the sector to increase productivity and yields would thus remain weak.

Although global fertilizer prices have eased sharply in 2023, it still remains high by historical comparison. As an alternative, governments in tea producing countries should and are likely to endeavour to offset high input costs by pursuing production efficiencies via technology and the constant labour shortages by improving mechanisation etc. All these factors in the long-term are likely to accelerate production growth, but the boost to output would be mild as the roll-out would be gradual.

Prices

In projecting tea prices, the following would be salient factors for consideration.

- Tea consumption in India, which accounts for approximately 20% of global demand, is estimated to rise by 3%-4% in the next 2-3 years. A market with great potential by its sheer size and for Sri Lanka, it is perhaps an opportunity considering its close proximity and trade relations.
- Russia is likely to be affected by the struggling domestic economy reflecting the impact of sanctions. Consequently, it is most likely to witness a general decline in tea consumption as well during the period under review.
- Türkiye, which is yet another important market for Ceylon Tea and accounts for approximately 4% of global consumption, has practically a saturated market, although maintaining the highest consumption per head. Here again, Türkiye's weak economic performance is likely to hamper teas consumption, resulting in stagnation in imports during the period under review.
- Iran, again an important market for Ceylon Tea, also shows much promise for tea prices in 2024, mainly with the recent development of the Oil for Tea deal with Sri Lanka.
- The main tea consuming countries are also the largest producers and in recent years, a rising share of output has been retained for domestic consumption (from a 63% in 2013 to a 72% in 2022).
- Chinese consumption is likely to grow showing a preference for black tea. Although ready to drink products were rising firmly before the pandemic, analysts predict that quality loose tea will continue to dominate the market.
- The US market for tea though small is expected to show a fairly firm growth in consumption. However, with most of the larger tea markets dominated by loose-leaf teas; the US remains one of the most important single markets for instant and iced tea, and perhaps handcrafted specialty teas.

- Commitment to sustainability with integrity will afford opportunities and challenges to outperform competitors in the beverage sector.

In Sri Lanka more stringent taxation policies are due to be introduced in 2024, further increasing costs in the manufacturing sector predominantly.

On a more positive note, the IMF bail-out deal expected to be finalised in 2024 would provide an element of confidence for exporters to make more competitive offers in the short to medium term following a more stable parity rate for the Sri Lankan Rupee.

Needless to say, auction prices would also be quite pivotal on the parity rate and if any unforeseen devaluation of the Sri Lankan Rupee would occur during the period under review, it would be beneficial for the industry considering that many importer country currencies too have devalued over a period of time.

The most recent development would be the Red Sea shipping workarounds which is likely to incur costs and delays for suppliers/retailers.

Considering the volatility both locally and globally, predicting tea prices for a longer period of time is a near impossibility. Prices for Q1 2024, particularly in the backdrop of restricted volumes and a general improvement in product quality, remained buoyant as anticipated.

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2023 CROP & WEATHER QUARTERLY REVIEW

1ST QUARTER

Weather:

The first quarter of 2023 began with gloomy and dull weather conditions across most tea planting regions in January, accompanied by strong winds and heavy showers, particularly in the Western and Uva regions. During the course of the Mid & Latter stages of quarter, the weather improved significantly. Bright mornings and only few occasional evening showers were reported across all regions. The Nuwara Eliya Region experienced bright weather consistently throughout March.

Crop:

Moderate Crop intake was recorded across all planting regions in the first quarter. The Low Grown Region witnessed a slight decline in the month of February thereafter maintained towards the end of the quarter.

2ND QUARTER

Weather:

The second quarter met with overcast weather across the western sector. Mid-Quarter witnessed fair weather thereafter, in all regions with few scattered showers. The quarter concluded with sporadic showers and windy conditions mostly intensifying towards the latter stages of the day. The Low Grown mainly experienced dry weather with occasional showers recorded in Sub-Districts in the region.

Crop:

All planting regions reported an increase in crop intake during the commencement of the quarter thereafter declined during the course of the given period.

3RD QUARTER

Weather:

The 3rd quarter met with mostly clear and bright weather across all tea growing regions, except for isolated showers in few sectors during the given period. The quarter ended with sunny mornings followed by evening showers in all regions.

Crop:

Moderate to low crop intake was recorded in all regions during the 3rd Quarter

4TH QUARTER

Weather:

The 4th Quarter vastly experienced gloomy weather along with heavy showers in all elevations. By December. Bright weather was witnessed towards the latter stages of the quarter whilst persistent evening showers were recorded during the said period.

Crop:

Most regions maintained a reasonable crop intake throughout the quarter except for a decline in Low Grown particularly in the month of November. The year concluded with moderate crop recorded across all planting regions.

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES

HIGH GROWN

	BOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	1615-1790	1700-2065	1505-2040	1355-1565	1115-1330	910-1055	975-1200	1185-1365	1250-1405	1105-1370	1255-1460	1285-1435
Below Best Westerns	1465-1550	1490-1650	1285-1475	1210-1335	985-1095	790-885	820-955	965-1130	1000-1230	890-1085	1065-1230	1130-1265
Plainer Westerns	1295-1445	1285-1470	1160-1265	1055-1190	860-980	700-775	700-800	720-950	730-985	770-880	880-1045	945-1110
Nuwara Eliyas	1340-1450	1530-1765	1315-1625	1340-1540	1180-1235	835-960	885-1085	1150-1290	1000-1200	1130-1180	1440-1440	1440-1440
Brighter Udupussellawas	1320-1395	1305-1410	1295-1340	1200-1375	1030-1075	765-890	840-900	830-920	885-925	835-860	985-1095	1140-1185
Other Udupussellawas	1095-1175	905-1260	1060-1185	1065-1105	920-975	640-665	665-720	675-725	740-790	730-760	815-905	940-1050
Best Uvas	1340-1485	1415-1480	1285-1395	1305-1405	1030-1120	840-965	860-1195	1055-2050	870-1190	935-1015	1060-1230	1155-1270
Other Uvas	1185-1245	1120-1295	1125-1240	900-900	910-975	685-775	715-815	755-855	785-830	740-825	860-930	1010-1030
Western High – BOP												
Quantity	413,064.00	332,080.00	386,416.00	253,645.00	514,375.00	352,251.00	411,893.00	372,513.00	292,388.00	292,130.00	260,990.00	205,344.00
Average	1,509.03	1,532.00	1,394.88	1,315.48	1,075.90	860.06	908.31	977.27	1,030.61	1,019.03	1,136.54	1,203.11
Uva High – BOP												
Quantity	89,072.00	88,686.00	101,979.00	70,947.00	142,776.00	94,767.00	118,766.50	153,250.50	60,592.00	53,119.00	43,593.00	54,738.00
Average	1,292.03	1,255.65	1,224.26	1,216.57	995.46	816.61	867.57	1,174.05	869.17	897.29	967.86	1,090.38

HIGH GROWN (Contd.)

	BOPF											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	1650-1825	1690-1925	1475-1715	1415-1615	1170-1310	945-1175	1005-1265	1205-1405	1300-1450	1210-1335	1250-1420	1280-1410
Below Best Westerns	1485-1600	1525-1640	1340-1455	1250-1395	1010-1145	810-930	840-970	980-1185	1115-1280	1045-1190	1105-1230	1140-1260
Plainer Westerns	1415-1465	1360-1490	1200-1320	1130-1230	900-995	725-795	700-830	800-965	930-1095	865-1025	875-1075	910-1120
Nuwara Eliyas	1300-1300	1470-1495	1455-1455	1420-1440	1200-1310	985-985	920-930	1105-1175	1030-1125	1200-1200	1415-1445	1700-1700
Brighter Udupussellawas	1400-1550	1385-1525	1295-1360	1270-1325	980-1035	770-925	785-920	905-1000	1055-1130	965-1005	945-1025	955-1005
Other Udupussellawas	1110-1290	1115-1285	1160-1260	1160-1245	830-925	650-715	675-745	705-790	930-1020	825-890	820-920	865-930
Best Uvas	1415-1535	1390-1525	1345-1435	1285-1400	955-1070	830-975	855-1090	970-2050	1050-1505	945-1030	980-1115	1015-1185
Other Uvas	1255-1355	1230-1315	1240-1305	1215-1255	870-925	750-815	710-800	800-950	905-995	780-880	840-945	925-1000
	Western High – BOPF											
Quantity	1,292,566.00	847,923.00	967,193.00	706,038.00	1,459,255.00	1,317,300.00	1,105,760.00	1,002,033.00	828,107.00	964,210.50	872,756.00	622,555.00
Average	1,543.32	1,548.43	1,387.32	1,349.40	1,051.52	879.61	903.93	1,041.23	1,160.10	1,081.15	1,050.69	1,102.25
	Uva High – BOPF											
Quantity	221,817.00	149,126.00	186,500.00	155,358.00	343,107.00	333,230.00	316,699.00	314,041.00	153,223.00	178,295.00	198,252.00	137,079.00
Average	1,263.58	1,255.28	1,222.46	1,218.48	920.43	777.06	810.21	915.38	1,003.35	917.44	920.96	940.26

HIGH GROWN (Contd.)

	PEKOE/FBOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	1560-2190	1430-1990	1270-1790	1330-1680	1080-1470	1025-1430	1050-1470	1115-1690	1095-1840	1130-1840	1220-1600	1265-1690
Below Best Westerns	1290-1515	1210-1400	995-1240	975-1310	900-1060	900-1000	945-1030	965-1090	980-1075	955-1110	965-1200	1000-1245
Plainer Westerns	925-1270	980-1180	910-970	855-955	730-880	750-885	770-925	815-945	820-960	750-935	730-920	765-955
Nuwara Eliyas	1230-1765	1415-1900	1300-1835	1160-1590	885-1240	1020-1350	860-1340	860-1290	980-1655	955-1670	930-1655	970-1590
Brighter Udupussellawas	1440-2040	1460-1900	1335-1900	1395-1755	1145-1580	1075-1420	1070-1615	1190-1750	1275-1850	1170-1975	1270-1850	1340-2040
Other Udupussellawas	945-1400	985-1435	950-1315	845-1365	750-1125	760-1080	765-1050	805-1170	820-1255	765-1150	760-1250	770-1320
Best Uvas	1540-2065	1480-1800	1305-1900	1350-1825	1110-1630	1055-1580	1060-1615	1120-1925	1140-1825	1135-1890	1185-1715	1290-1750
Other Uvas	935-1495	980-1450	900-1280	850-1330	740-1090	745-1035	745-1040	780-1100	800-1120	790-1115	765-1165	770-1270
Western High – PEKOE												
Quantity	65,387.00	47,095.00	41,950.00	27,492.00	56,420.00	49,971.00	44,505.00	56,105.00	44,759.00	43,149.00	29,966.00	21,840.00
Average	1,594.63	1,587.03	1,411.18	1,329.75	1,122.68	953.67	972.26	1,086.72	1,222.08	1,179.65	1,171.12	1,282.83
Western High – FBOP												
Quantity	40,602.00	31,216.00	25,972.00	16,483.00	37,831.00	25,250.00	21,507.00	30,119.00	33,677.00	36,738.00	28,223.00	21,354.00
Average	1,578.59	1,473.83	1,266.58	1,194.69	1,152.93	1,005.79	1,093.51	1,201.86	1,354.49	1,204.30	1,272.46	1,311.94
Uva High – PEKOE												
Quantity	64,111.00	39,142.50	55,132.00	51,361.00	116,600.00	107,192.00	94,250.00	111,558.00	56,247.00	81,201.00	62,780.00	60,284.00
Average	1,555.17	1,580.36	1,449.79	1,381.47	1,133.86	993.89	1,139.64	1,238.10	1,199.81	1,191.85	1,115.11	1,173.85
Uva High – FBOP												
Quantity	74,001.00	53,569.00	68,941.00	53,008.00	99,317.00	91,813.00	81,712.00	71,193.00	50,023.00	76,656.00	52,319.00	39,995.00
Average	1,509.85	1,398.55	1,221.34	1,193.53	998.00	953.02	1,064.93	1,146.71	1,239.23	1,143.42	1,155.49	1,295.94

HIGH GROWN (Contd.)

	OP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	1520-1765	1495-1690	1325-1565	1395-1725	1100-1305	965-1060	925-1125	925-1200	990-1345	1005-1220	1085-1325	1150-1325
Below Best Westerns	1240-1485	1295-1460	1170-1300	1115-1375	945-1070	895-945	825-905	815-910	890-970	900-985	985-1065	1040-1130
Plainer Westerns	920-1220	950-1275	910-1150	855-1095	740-925	720-875	715-810	720-625	750-870	745-880	755-950	780-1005
Nuwara Eliyas	N/A	1750-1750	N/A	1200-1200	1000-1000	770-915	1030-1030	860-915	1040-1040	1040-1040	990-1120	1000-1000
Brighter Udupussellawas	1325-1605	1270-1615	1125-1565	1085-1565	915-1300	905-1040	860-1225	925-1200	1105-1400	1015-1260	1075-1255	1125-1340
Other Udupussellawas	855-1295	940-1245	905-1105	870-1065	725-895	745-885	730-840	800-705	835-1085	775-995	795-1055	785-1105
Best Uvas	1380-1715	1310-1750	1180-1565	1215-1700	1025-1295	995-1090	925-1195	920-1250	985-1325	945-1250	1055-1290	1135-1415
Other Uvas	890-1355	950-1280	870-1160	870-1190	745-1005	720-975	735-905	775-900	780-965	770-925	780-1035	800-1125
	Western High – OP											
Quantity	20,023.00	15,551.00	15,345.00	9,793.00	19,774.00	16,987.00	12,114.00	19,956.00	18,532.00	22,011.00	14,287.00	11,571.00
Average	1,544.43	1,593.51	1,418.56	1,365.32	1,138.07	937.46	975.53	1,073.91	1,114.81	1,064.32	1,133.89	1,206.15
	Uva High – OP											
Quantity	43,709.00	27,501.50	43,272.00	43,750.00	93,988.00	87,527.00	74,838.00	77,148.00	35,228.00	53,923.00	47,648.00	32,825.00
Average	1,431.91	1,480.96	1,342.38	1,348.68	1,090.61	918.73	977.85	964.32	1,061.56	1,050.80	1,110.22	1,143.64

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES

MEDIUM GROWN

BOP												
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	1530-2150	1440-2215	1305-1925	1240-1600	940-1195	865-1090	935-1330	990-1505	1070-1725	895-1690	995-1690	1065-1825
Other Mediums	975-1495	980-1420	910-1230	930-1170	755-920	750-795	750-960	720-945	740-1050	710-880	735-970	740-1035
Medium Grown – BOP												
Quantity	23,669.00	13,580.00	23,679.00	16,865.00	45,924.00	29,758.00	22,960.00	52,638.00	13,371.00	22,906.00	18,951.00	15,275.00
Average	1,294.59	1,208.40	1,080.84	1,091.57	918.70	850.13	999.95	1,276.61	1,028.11	999.30	1,091.98	1,215.55

BOPF												
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	N/A	N/A	1320-1360	1240-1300	965-1015	775-830	780-845	1080-1080	N/A	N/A	1040-1080	1025-1075
Other Mediums	985-1155	980-1310	960-1235	945-1155	760-840	650-740	695-760	725-845	785-990	750-875	740-900	770-930
Medium Grown – BOPF												
Quantity	124,318.00	70,144.00	83,065.00	52,724.00	137,041.00	94,652.00	69,136.00	73,986.00	42,728.00	58,825.00	87,629.00	42,474.00
Average	959.26	989.92	920.52	939.59	806.67	743.86	762.53	942.91	919.51	791.02	786.94	838.32

PEKOE/FBOP												
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	1800-2425	1575-2250	1415-2015	1415-1975	1190-2175	1115-2025	1100-2090	1220-1900	1280-2100	1240-2015	1340-2200	1415-2225
Other Mediums	945-1750	745-1535	910-1390	865-1395	735-1165	750-1080	780-1065	835-1200	855-1260	765-1220	750-1320	765-1395
Medium Grown – PEK												
Quantity	59,068.00	35,586.00	59,043.00	58,549.00	140,492.00	105,635.00	97,342.00	91,690.00	57,083.00	106,589.00	88,822.00	62,042.00
Average	1,732.51	1,741.71	1,486.96	1,443.99	1,170.22	1,123.56	1,325.43	1,407.69	1,402.89	1,268.31	1,159.39	1,240.61
Medium Grown – FBOP												
Quantity	108,381.00	70,441.00	95,112.00	60,947.00	157,442.00	124,996.00	100,560.00	88,659.00	59,527.00	95,554.00	84,891.00	60,299.00
Average	1,542.94	1,388.69	1,163.01	1,167.20	993.12	940.75	1,087.26	1,232.56	1,238.59	1,192.55	1,226.20	1,355.46

MEDIUM GROWN (Contd.)

	OP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	1395-1925	1365-1775	1265-1700	1235-1725	955-1400	865-1255	875-1375	980-1425	1130-1500	1140-1315	1205-1355	1165-1405
Other Mediums	880-1370	920-1345	880-1245	855-1215	740-935	740-845	725-860	800-960	845-1110	790-1120	775-1185	780-1145
	Medium Grown – OP											
Quantity	45,309.00	27,381.00	42,546.00	42,234.00	92,264.00	85,026.00	78,568.00	67,083.00	33,709.00	63,119.00	57,510.00	44,078.00
Average	1,513.61	1,526.50	1,349.76	1,387.52	1,127.26	950.23	987.09	1,025.13	1,098.89	1,083.27	1,115.85	1,127.87

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES UNORTHODOX (CTC)

	BP1											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
High Grown	1225-1240	1420-1420	1320-1320	1290-1290	960-1000	895-920	785-845	805-885	815-1020	920-1100	940-1125	N/A
Medium Grown	1000-1320	725-1360	985-1270	1005-1150	845-995	705-825	680-800	715-810	730-945	790-885	885-1015	925-1140
Low Grown	1130-1340	1265-1570	1285-1585	1415-1715	1210-1450	895-940	845-950	835-930	1085-1215	1070-1260	1140-1420	1455-1625
	High Grown – BP1											
Quantity	19,010.00	13,760.00	18,133.00	47,560.00	39,120.00	12,890.00	24,315.50	32,130.00	26,870.00	54,015.00	42,375.00	14,006.00
Average	1,135.79	1,249.33	1,259.57	1,229.87	1,154.84	973.97	826.27	844.22	858.59	933.82	1,040.70	1,101.75
	Medium Grown – BP1											
Quantity	45,650.00	41,434.00	29,660.00	22,390.00	82,124.00	49,180.00	40,937.00	42,877.00	43,096.00	54,105.00	32,815.00	22,650.00
Average	1,098.92	1,116.70	1,085.87	1,082.10	1,012.93	787.21	724.04	759.74	800.29	806.30	914.09	927.91
	Low Grown – BP1											
Quantity	90,478.00	65,039.00	74,446.00	54,937.00	113,094.00	80,500.00	81,804.00	72,016.00	64,906.00	65,622.00	81,008.00	56,595.00
Average	969.51	1,098.51	1,070.41	1,110.77	1,129.75	827.50	821.34	845.49	922.59	950.54	940.03	932.43

UNORTHODOX (CTC) (Contd.)

	PF1											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
High Grown	1045-1375	1170-1390	1140-1345	1010-1335	790-1120	705-965	710-990	715-1035	800-1165	790-1165	870-1125	925-1160
Medium Grown	965-1360	1005-1410	960-1340	950-1325	770-1095	695-965	655-865	695-985	785-1090	760-1120	805-1080	830-1155
Low Grown	1155-2225	1280-1855	1190-1615	1200-1435	920-1310	830-1215	585-1390	1160-1775	1220-1925	975-1650	935-1640	1065-1700
	High Grown – PF1											
Quantity	244,416.00	176,356.00	237,516.00	141,095.00	303,946.00	195,706.00	243,710.50	255,479.00	236,643.00	231,640.00	184,777.00	157,762.00
Average	1,239.00	1,286.06	1,237.60	1,174.31	900.42	823.56	808.23	845.30	910.73	950.75	971.64	1,057.24
	Medium Grown – PF1											
Quantity	295,110.00	212,850.00	224,200.00	141,542.00	348,077.00	326,946.50	341,779.00	357,320.00	261,980.00	276,981.00	195,900.00	158,616.00
Average	1,118.34	1,119.01	1,106.45	1,067.65	842.18	764.98	744.49	792.75	852.58	838.46	873.75	896.13
	Low Grown – PF1											
Quantity	654,393.00	590,464.00	506,521.00	390,662.00	699,466.00	498,974.00	515,228.00	535,729.00	397,031.00	533,271.00	440,041.00	387,290.00
Average	1,252.93	1,114.75	1,013.46	1,047.51	952.93	939.03	957.79	1,193.41	1,280.87	1,154.35	1,140.67	1,040.57

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES

OFF GRADES

	HIGH											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	1215-1535	1265-1520	1065-1360	1055-1300	925-1140	790-910	725-850	740-975	785-1200	720-990	720-1005	770-1125
Better Fannings (CTC)	960-960	N/A	1015-1015	1115-1115	980-980	750-760	705-725	N/A	790-890	785-800	880-880	870-870
Other Fannings (Orthodox)	640-1130	655-1215	675-1010	785-1020	700-900	665-775	610-715	655-720	685-770	620-705	615-705	650-760
Oher Fannings (CTC)	N/A	N/A	N/A	N/A	735-735	700-720	690-690	N/A	730-730	705-710	N/A	N/A
Good Brokens	895-1355	905-1170	775-1000	815-1080	760-815	730-825	730-860	760-875	740-920	675-960	670-970	705-840
Other Brokens	660-865	665-900	650-760	730-800	655-750	650-710	650-715	675-735	690-725	615-660	615-650	665-685
Better BOP1As	965-1120	1045-1130	850-920	860-900	770-820	755-800	720-845	760-900	760-855	720-805	725-830	760-905
Other BOP1As	795-875	865-940	795-835	805-845	720-755	720-745	690-705	725-750	720-740	690-705	690-710	710-735
High Grown – FGS 1												
Quantity	408,142.00	322,913.00	343,059.00	254,726.00	564,658.00	553,636.00	442,305.00	480,565.00	291,310.00	389,990.00	285,234.00	229,618.00
Average	1,233.41	1,204.25	1,123.02	1,078.01	888.47	729.79	699.51	730.81	887.86	797.62	813.53	897.27
High Grown – BM												
Quantity	80,869.00	46,046.00	343,059.00	42,573.00	116,486.00	101,887.00	114,443.00	136,115.00	86,216.00	108,463.00	84,445.00	57,178.00
Average	798.61	810.14	1,123.02	803.13	725.11	734.76	715.85	741.90	741.11	682.90	659.79	716.80
High Grown – BP												
Quantity	68,414.00	56,037.00	50,898.00	43,778.00	88,111.00	80,514.00	76,581.00	115,123.00	61,315.00	70,775.00	70,775.00	38,039.00
Average	920.01	875.99	846.40	826.27	710.34	736.09	716.36	770.34	809.56	786.53	786.53	898.70
High Grown – BOP1A												
Quantity	61,497.00	33,641.00	37,397.00	31,520.00	90,513.00	93,475.00	97,706.00	116,994.00	65,062.00	87,143.00	61,231.00	47,767.00
Average	872.42	942.44	838.91	848.48	747.60	748.25	726.81	762.81	767.11	719.50	736.02	792.64

OFF GRADES (Contd.)

	MEDIUM											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	915-1100	945-965	805-1160	805-1110	775-950	750-785	735-805	740-805	770-845	700-810	730-820	760-860
Better Fannings (CTC)	880-930	900-915	910-915	855-905	780-850	725-760	710-730	720-730	725-760	700-765	760-780	740-770
Other Fannings (Orthodox)	665-890	635-905	670-790	740-790	720-760	655-745	585-720	625-725	690-745	630-685	630-715	660-755
Other Fannings (CTC)	735-825	730-815	765-825	800-830	695-745	685-700	670-690	685-690	650-715	650-690	720-750	715-740
Good Broken	905-1610	905-1405	775-1115	815-1120	765-950	735-910	720-965	760-1005	735-1030	670-1045	675-1100	710-1180
Other Broken	650-880	625-905	650-765	735-795	665-755	675-715	615-710	675-745	685-725	615-655	635-665	680-700
Better BOP1As	1060-1395	1140-1335	945-1095	895-1025	780-885	750-915	720-995	765-1120	755-1075	715-995	730-1040	750-1085
Other BOP1As	815-920	860-1005	775-910	745-875	705-765	690-735	680-700	720-750	710-735	660-700	685-715	710-735
Medium Grown – FGS												
Quantity	75,106.00	52,885.00	47,083.00	42,585.00	75,956.00	82,789.00	76,388.00	91,696.00	65,084.00	69,786.00	59,431.00	42,510.00
Average	797.30	799.83	780.92	864.15	758.26	715.04	709.34	728.58	703.67	661.78	677.30	722.89
Medium Grown – BM												
Quantity	319,194.00	183,605.00	243,468.00	204,351.00	447,773.00	374,590.00	372,958.00	422,915.00	306,345.00	367,177.00	288,335.00	208,789.00
Average	793.12	832.35	781.09	798.09	721.67	724.45	713.14	729.95	739.62	680.90	659.00	696.80
Medium Grown – BP												
Quantity	177,963.00	116,696.00	109,400.00	100,143.00	176,063.00	131,459.00	126,310.00	167,537.00	103,137.00	129,754.00	95,981.00	78,821.00
Average	947.82	939.74	914.40	831.52	752.17	768.85	766.12	799.27	837.62	820.89	882.02	923.00
Medium Grown – BOP1A												
Quantity	173,840.00	97,318.00	141,558.00	115,881.00	250,772.00	250,354.00	222,002.00	250,057.00	156,060.00	220,614.00	192,065.00	129,589.00
Average	960.41	991.61	856.26	842.48	753.78	751.73	738.26	787.77	787.69	733.79	753.38	790.92
Medium Grown – PF												
Quantity	37,350.00	58,374.00	45,244.00	41,575.00	71,289.00	58,068.00	68,408.00	84,857.00	77,651.00	103,283.00	60,440.00	54,300.00
Average	814.96	771.37	818.99	845.30	754.05	717.02	697.93	698.04	690.82	691.55	746.05	727.47

OFF GRADES (Contd.)

	LOW											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	920-1135	925-1225	810-1090	845-1045	790-905	760-825	735-900	735-890	765-915	695-905	690-890	720-925
Better Fannings (CTC)	1390-1665	960-1360	955-1270	860-1300	765-1000	830-1165	1210-1295	725-1345	720-1725	700-1515	745-1365	740-1160
Other Fannings (Orthodox)	650-895	635-905	650-785	710-820	695-775	655-750	550-715	625-695	675-750	610-685	595-670	635-705
Other Fannings (CTC)	560-870	685-865	735-845	805-845	675-740	655-715	620-725	660-695	630-705	655-685	680-730	690-720
Good Broken	905-1600	905-1590	780-1355	825-1320	765-1070	735-1060	735-1205	775-1280	745-1370	670-1415	670-1305	700-1330
Other Broken	575-880	615-900	630-765	740-805	675-750	670-720	615-720	680-760	690-730	610-650	600-645	635-680
Better BOP1As	1025-1790	1145-1765	955-1600	925-1600	785-1345	760-1235	720-1355	755-1465	755-1435	710-1465	725-1400	775-1370
Other BOP1As	745-955	795-1060	755-865	765-855	700-770	710-745	680-695	710-740	705-735	660-690	665-705	680-740
Low Grown – FGS												
Quantity	455,021.00	288,118.00	351,051.00	249,787.00	483,870.00	370,686.00	396,612.00	505,274.00	343,669.00	358,760.00	321,165.00	249,170.00
Average	853.31	848.12	784.57	827.50	744.73	706.02	694.68	719.66	738.18	695.52	689.75	709.93
Low Grown – BM												
Quantity	1,196,864.00	776,048.00	910,128.00	692,067.00	1,337,341.00	1,076,289.00	1,066,907.00	1,379,446.00	892,753.00	1,047,705.00	932,106.00	655,124.00
Average	861.72	886.39	799.54	817.06	738.63	749.94	741.83	763.35	772.86	705.95	690.82	738.38
Low Grown – BP												
Quantity	351,368.00	251,948.00	265,663.00	195,261.00	306,187.00	245,003.00	235,879.00	316,530.00	226,810.00	272,477.00	229,075.00	171,984.00
Average	947.23	944.20	886.63	837.47	751.10	773.88	758.12	815.18	848.33	813.62	881.17	935.21
Low Grown – BOP1A												
Quantity	750,844.00	490,594.00	539,996.00	403,386.00	798,272.50	697,021.00	669,532.00	831,049.00	525,819.00	631,542.00	567,212.00	358,312.00
Average	1,049.24	1,079.13	907.80	894.72	778.41	798.24	789.43	842.10	845.21	781.52	792.18	840.38
Low Grown – PF												
Quantity	326,636.00	198,161.00	231,037.00	192,329.00	260,638.00	228,792.00	233,351.00	307,149.00	228,510.00	231,330.00	198,434.00	132,884.00
Average	742.07	784.81	799.50	825.66	732.43	710.82	703.46	709.13	716.37	724.31	759.82	762.52

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES

DUST

	HIGH											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	1525-1915	1550-1990	1490-1925	1425-1690	1320-1640	1030-1405	1095-1580	1125-1800	1135-1765	1120-1610	1090-1450	1095-1725
Better Primary Dust (CTC) P.Dust	1160-1420	1185-1470	1145-1350	1150-1300	980-1085	790-925	785-940	880-1100	990-1190	990-1205	940-1100	985-1105
Below Best Primary Dust (Orthodox)	1215-1490	1310-1510	1225-1460	1195-1410	965-1295	845-1010	810-1075	835-1105	880-1110	860-1070	870-1075	900-1080
Other Primary Dust (CTC) P.Dust	1080-1140	1120-1175	1080-1135	1085-1150	790-960	705-775	715-770	800-870	840-940	845-970	880-950	655-970
Other Primary Dust (Orthodox)	775-1195	760-1295	795-1205	800-1170	695-945	610-830	600-800	615-825	680-870	650-845	675-855	690-880
Better Secondary	985-1510	1065-1590	1065-1505	1050-1385	885-1115	760-860	735-895	765-930	840-1095	830-1040	850-1040	880-1095
Other Secondary Dust	735-965	740-1035	705-1040	780-1030	645-860	585-745	520-725	545-745	655-825	620-815	590-830	625-850
High Grown – Dust												
Quantity	198,345.00	154,100.00	204,726.00	165,481.00	350,116.00	319,987.00	319,901.00	408,141.00	252,795.00	257,350.00	192,783.00	188,473.00
Average	1,021.34	1,023.39	1,070.56	1,035.35	823.53	717.49	658.76	674.34	770.26	783.67	774.26	828.88
High Grown – Dust 1												
Quantity	839,212.00	535,418.00	765,876.00	575,698.00	1,150,215.00	1,081,822.00	800,329.00	910,059.00	699,279.00	903,463.50	797,695.00	637,972.00
Average	1,526.77	1,567.67	1,455.28	1,307.41	1,040.71	870.00	900.64	1,001.64	1,164.88	1,090.22	1,042.01	1,101.40
High Grown – PD												
Quantity	84,392.00	51,594.00	46,800.00	29,988.00	51,567.00	65,836.00	42,720.00	87,388.00	83,394.00	81,692.00	57,596.00	26,558.00
Average	1,258.04	1,279.10	1,217.17	1,151.17	927.44	755.31	840.58	944.35	966.06	1,013.07	1,001.21	1,027.50

DUST (Contd.)

	MEDIUM											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	1080-1490	960-1475	955-1475	920-1410	845-1090	780-880	790-960	765-900	825-830	820-1085	830-975	875-1090
Better Primary Dust (CTC) P.Dust	1065-1455	1100-1460	1095-1440	1155-1345	975-1125	815-930	760-860	830-1105	895-1205	920-1190	910-1075	945-1080
Below Best Primary Dust (Orthodox)	920-1045	875-950	845-935	845-910	770-835	705-775	705-785	690-765	760-815	735-805	745-820	750-865
Other Primary Dust (CTC) P.Dust	775-1045	810-1080	865-1080	1015-1130	740-950	630-800	640-750	700-815	745-875	780-900	705-890	720-925
Other Primary Dust (Orthodox)	750-905	710-860	730-830	770-835	680-755	605-690	570-695	565-680	655-745	675-720	645-735	640-740
Better Secondary Dust	900-1030	830-965	850-1090	860-1030	750-870	700-785	660-730	725-820	785-890	785-890	780-845	775-845
Other Secondary Dust	725-885	660-815	695-830	770-845	645-735	590-685	540-650	555-705	645-770	650-760	590-765	615-760
Medium Grown – Dust												
Quantity	91,316.00	78,144.00	64,327.00	53,825.00	87,081.00	68,291.00	75,858.00	91,391.00	51,488.00	84,540.00	51,263.00	45,102.00
Average	781.71	733.25	785.94	831.12	729.51	682.94	633.27	641.18	723.53	703.47	673.22	691.33
Medium Grown – Dust 1												
Quantity	154,685.00	123,160.00	112,169.00	130,138.00	206,423.00	197,105.00	145,026.00	162,157.00	90,916.00	102,890.00	89,621.00	107,987.00
Average	1,021.29	1,031.49	1,095.74	986.21	853.98	742.09	764.65	754.77	835.87	852.25	850.21	845.81
Medium Grown – PD												
Quantity	288,786.00	163,466.00	164,083.00	135,161.00	317,400.00	255,198.00	216,862.00	231,906.00	139,757.00	199,204.00	178,224.00	118,807.00
Average	1,175.10	1,257.05	1,285.44	1,220.16	852.80	748.88	739.27	905.87	1,047.30	981.24	949.08	988.02

DUST (Contd.)

	LOW											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	900-1295	920-1320	890-1190	920-1125	885-1050	870-1100	870-1155	870-1235	910-1340	885-1130	860-1005	850-1010
Better Primary Dust (CTC) P.Dust	1375-1915	1265-1785	1020-1345	1050-1430	970-1180	875-1055	1020-1270	1055-1395	1045-1395	1045-1370	1055-1295	1020-1225
Below Best Primary Dust (Orthodox)	820-890	820-905	810-880	840-920	755-870	735-855	750-840	760-855	805-900	775-870	760-850	750-835
Other Primary Dust (CTC) P.Dust	805-1335	820-1240	890-1005	900-1035	750-955	710-860	675-965	735-1030	775-1010	785-1010	805-975	820-990
Other Primary Dust (Orthodox)	740-805	735-810	700-795	760-835	635-740	595-720	555-740	575-750	675-790	660-765	600-750	610-740
Better Secondary Dust	900-1180	925-1155	875-1070	875-1120	830-975	855-1185	870-1190	890-1205	915-1295	900-1280	850-990	835-1030
Other Secondary Dust	690-880	605-900	675-855	690-855	615-810	560-890	525-855	530-870	655-895	635-870	565-825	610-810
	Low Grown – Dust											
Quantity	198,534.00	147,015.50	174,439.00	136,194.00	183,125.00	121,852.00	119,680.00	197,318.00	141,765.00	155,812.00	153,702.00	92,754.00
Average	839.52	831.31	796.49	833.50	776.13	722.42	679.57	712.87	792.49	778.34	729.06	741.89
	Low Grown – Dust 1											
Quantity	284,362.00	185,378.00	222,418.00	129,566.00	197,809.00	140,959.00	166,160.00	216,395.00	170,826.00	214,754.00	208,354.00	135,220.00
Average	860.74	890.25	851.70	867.55	810.71	775.24	735.89	781.49	819.84	797.17	759.71	774.32
	Low Grown – PD											
Quantity	153,852.00	121,110.00	105,657.00	70,635.00	113,347.90	73,238.00	72,312.00	127,040.00	98,024.00	140,482.00	115,784.00	55,362.00
Average	1,114.71	1,104.99	1,112.00	1,090.66	931.63	915.01	920.89	928.08	981.90	974.09	952.09	971.27

YEAR 2023 GRADE-WISE QUOTATIONS & AVERAGES

LOW GROWN

	SELECT BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	2075-2175	1725-1915	1425-1590	1390-1500	1290-1410	1300-1485	1475-1665	1690-1750	1775-1825	1700-1750	1815-1865	1950-2115
FBOP	2290-2525	2050-2350	1615-1865	1550-1665	1550-1790	1700-2100	1775-2200	1900-2215	1915-2175	1900-2225	2090-2390	2300-2575
BOP1	2600-3440	2550-3200	2250-3190	2200-3565	1875-2875	1725-2675	1800-2900	1900-3090	1990-3365	2150-4215	2200-4150	2375-3525
BOP	2225-2390	2025-2415	1600-1765	1500-1565	1375-1490	1375-1615	1455-1650	1575-1775	1625-1725	1675-1775	1775-1875	1925-1990
BOPF	1515-1875	1200-1415	1150-1305	1075-1215	1025-1165	1140-1315	1105-1355	1210-1415	1325-1500	1200-1370	1215-1515	1400-1715
FBOPF(TIPPY)/ FBOPFSP	5615-6665	3625-5100	2415-3125	2325-3540	1840-2575	1715-2590	2315-3200	2665-3565	2450-3000	2500-2950	3350-4050	4750-6215
FBOPF1	2190-2365	1750-2000	1490-1640	1400-1500	1365-1435	1315-1415	1420-1525	1555-1665	1500-1615	1475-1600	1500-1650	1600-1790
FBOPF	2350-2675	1800-2015	1250-1410	1200-1400	1065-1165	1165-1275	1290-1510	1425-1675	1500-1700	1500-1700	1665-1950	1900-2275
OP1	2640-3375	2750-3540	2650-3365	2600-3415	2600-3265	2615-3240	2725-3515	2800-3350	3075-3750	3315-4015	3665-4925	3625-4465
OP	1940-2325	1975-2365	1750-2000	1700-2025	1450-1750	1290-1545	1300-1530	1380-1595	1515-1740	1565-1740	1440-1600	1440-1690
OPA	1825-2350	1815-2325	1750-2090	1690-2340	1390-1965	1225-2025	1115-1915	1235-2075	1320-1950	1315-2165	1295-2075	1315-1890
PEKOE	2065-2690	2000-2725	1900-2440	1900-2400	1690-2240	1700-2350	1700-2415	1800-2365	1875-2315	1690-2340	1445-2315	1435-2315
PEK1	2200-2625	2075-2600	1925-2375	1865-2275	1675-2265	1700-2325	1700-2365	1815-2350	1875-2490	1815-2565	1625-2375	1500-2375

	BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	1565-1690	1300-1400	1200-1300	1200-1265	1150-1225	1140-1250	1250-1380	1340-1525	1315-1475	1215-1315	1275-1375	1415-1515
FBOP	1800-1940	1600-1725	1300-1425	1300-1365	1175-1315	1225-1400	1375-1550	1590-1715	1450-1540	1325-1440	1425-1525	1565-1665
BOP1	1840-2440	1700-2365	1565-2215	1575-2150	1475-1840	1490-1725	1650-1750	1715-1840	1790-1940	1800-2040	1750-2125	1850-2325
BOP	1875-1990	1590-1690	1290-1365	1200-1250	1115-1175	1100-1190	1190-1290	1315-1475	1250-1450	1250-1400	1325-1475	1440-1590
BOPF	1025-1175	900-1000	900-940	900-920	875-910	850-905	850-885	865-915	900-950	900-950	940-990	950-1050
FBOPF(TIPPY)/ FBOPFSP	3350-4175	2465-3050	1615-1950	1475-1615	1165-1325	1200-1340	1240-1500	1350-1790	1365-1840	1590-1990	2050-2500	2875-3750
FBOPF1	1715-1900	1540-1640	1290-1415	1190-1265	1075-1165	1065-1140	1195-1305	1340-1475	1300-1390	1275-1340	1375-1450	1525-1615
FBOPF	1450-1750	1100-1250	1000-1215	1000-1115	915-970	855-910	860-905	940-1025	1000-1100	1000-1100	1165-1315	1375-1500
OP1	2240-2475	2350-2590	2050-2425	1950-2440	1825-2350	1675-2300	1615-2365	1740-2675	2200-3025	2150-3225	2300-3525	2490-3540
OP	1815-1925	1800-1950	1590-1700	1545-1645	1315-1425	1225-1290	1230-1300	1280-1380	1415-1485	1435-1520	1375-1420	1380-1420
OPA	1640-1750	1625-1765	1575-1700	1540-1640	1240-1340	1075-1190	980-1105	1085-1200	1220-1290	1190-1295	1135-1275	1140-1295
PEKOE	1850-1990	1840-1940	1740-1875	1700-1890	1450-1640	1350-1615	1375-1625	1525-1715	1600-1800	1435-1640	1265-1420	1255-1415
PEK1	1875-2150	1840-2015	1750-1875	1690-1850	1440-1625	1350-1625	1350-1650	1450-1725	1565-1800	1550-1800	1445-1575	1395-1470

LOW GROWN (Contd.)

	B.BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	1100-1290	1000-1100	940-1015	900-960	885-915	865-945	890-1000	1015-1125	1000-1100	965-1040	990-1065	1115-1215
FBOP	1150-1350	1000-1125	1000-1090	1015-1125	975-1075	985-1115	1015-1305	1165-1425	1150-1265	1075-1175	1175-1275	1325-1400
BOP1	1500-1700	1375-1525	1290-1475	1250-1600	1100-1400	1125-1450	1115-1500	1125-1600	1250-1675	1075-1400	1000-1375	1100-1790
BOP	1100-1255	1000-1050	900-1000	900-990	865-895	830-870	860-970	950-1175	1000-1200	940-1065	965-1090	1115-1225
BOPF	805-875	800-850	795-820	795-815	785-820	750-780	745-770	800-840	840-890	765-815	750-800	750-800
FBOPF(TIPPY)/ FBOPFSP	1375-1775	1050-1190	1000-1075	1000-1050	1000-1040	1000-1100	1000-1125	1140-1290	1240-1415	1400-1515	1700-1850	2000-2450
FBOPF1	1045-1200	915-1000	900-950	905-950	840-880	835-875	885-980	850-1210	1115-1265	950-1090	990-1140	1165-1340
FBOPF	990-1125	900-965	850-920	815-855	805-830	800-825	800-825	855-895	900-950	900-950	940-1015	1115-1215
OP1	1825-2075	1815-2100	1600-1900	1600-1900	1525-1740	1375-1490	1265-1415	1225-1600	1625-2140	1395-2065	1225-2215	1375-2440
OP	1625-1815	1640-1790	1425-1540	1400-1500	1115-1215	990-1075	1000-1100	1085-1240	1210-1395	1225-1415	1195-1350	1250-1360
OPA	1340-1590	1350-1550	1250-1515	1250-1500	1040-1190	960-1000	900-965	955-1065	1090-1200	1090-1170	1060-1115	1075-1120
PEKOE	1640-1790	1600-1790	1500-1700	1500-1700	1240-1390	1025-1250	1075-1215	1200-1400	1275-1550	1175-1405	1090-1235	1095-1235
PEK1	1675-1800	1650-1790	1640-1715	1590-1690	1300-1400	1150-1250	1115-1215	1200-1365	1250-1490	1250-1500	1190-1415	1180-1375

	OTHER											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	900-1100	900-1000	830-870	815-860	765-800	730-770	765-845	850-940	900-1000	865-940	850-900	850-900
FBOP	950-1065	900-1015	825-945	890-980	805-860	815-890	800-955	895-1090	950-1150	925-1065	915-965	940-990
BOP1	1300-1440	1100-1300	1100-1200	1100-1200	945-1065	1000-1090	1000-1100	930-1025	945-1050	865-1005	850-980	850-1080
BOP	855-970	850-900	765-830	770-855	725-775	735-770	750-835	840-935	900-1000	865-915	865-915	890-940
BOPF	710-755	700-750	700-720	720-750	725-775	690-730	700-720	725-765	740-800	700-750	700-750	700-750
FBOPF(TIPPY)/ FBOPFSP	1000-1175	1000-1000	1000-1000	1000-1000	1000-1000	1000-1000	1000-1000	1000-1115	1000-1090	1000-1065	1065-1150	1100-1375
FBOPF1	900-990	840-910	800-855	805-855	750-785	715-760	760-825	845-940	900-1000	840-890	825-875	915-975
FBOPF	875-940	800-850	740-800	700-765	720-775	690-730	700-750	765-815	800-850	800-850	840-900	975-1065
OP1	1340-1640	1350-1600	1150-1400	1150-1400	1100-1340	1040-1150	990-1075	900-1040	1000-1565	925-1355	840-1190	800-1340
OP	950-1540	825-1565	1100-1350	1100-1350	975-1100	840-945	800-950	850-1000	1000-1150	1000-1175	945-1170	900-1220
OPA	840-1290	850-1275	900-1100	900-1200	850-1010	815-915	750-850	790-925	850-1050	850-1050	840-1015	800-1050
PEKOE	1175-1375	1000-1400	1000-1300	1000-1300	840-1090	815-950	865-965	975-1115	950-1150	865-1075	850-1000	850-1060
PEK1	1050-1400	1100-1400	1000-1400	1000-1400	840-1190	800-1000	815-965	950-1100	1000-1150	1000-1100	930-1100	860-1100

LOW GROWN (Contd.)

	Low Grown – FBOP1											
Quantity	259,988.00	171,624.00	165,561.00	92,512.00	185,333.00	164,339.00	162,105.00	199,232.00	146,855.00	163,449.00	160,081.00	106,516.00
Average	1,549.98	1,424.99	1,213.16	1,210.67	1,061.57	1,105.98	1,180.52	1,290.26	1,271.61	1,187.29	1,247.60	1,359.27
	Low Grown – FBOP											
Quantity	1,193,330.00	813,910.00	718,725.00	553,568.00	907,322.50	799,498.00	802,709.80	1,096,330.00	778,737.00	890,490.00	793,794.00	532,124.00
Average	1,789.73	1,633.66	1,375.40	1,379.30	1,252.82	1,259.99	1,363.66	1,480.02	1,446.14	1,370.15	1,399.66	1,554.38
	Low Grown – BOP1											
Quantity	539,594.00	443,137.00	377,522.50	351,882.00	578,733.00	427,827.00	409,550.00	479,277.00	332,621.00	395,100.00	332,375.00	241,806.00
Average	1,821.47	1,667.80	1,491.16	1,523.51	1,350.01	1,339.18	1,371.63	1,501.43	1,503.49	1,447.31	1,467.73	1,688.21
	Low Grown – BOP											
Quantity	324,846.00	224,421.00	253,090.00	189,763.00	271,139.00	210,299.00	192,378.00	261,496.00	189,720.00	237,907.00	218,533.00	143,697.00
Average	1,855.27	1,643.40	1,310.63	1,248.80	1,178.10	1,124.33	1,326.23	1,441.02	1,450.63	1,458.15	1,441.51	1,628.20
	Low Grown – BOPF											
Quantity	182,333.00	131,786.00	146,406.00	90,997.00	170,812.00	140,578.00	136,699.00	202,029.00	150,752.00	163,875.00	144,481.00	90,943.00
Average	1,137.82	1,075.51	945.36	978.47	867.58	808.61	842.21	865.62	901.31	874.65	893.41	1,000.83
	Low Grown – FBOPFEXSP											
Quantity	70,633.00	53,257.00	30,173.00	22,426.00	32,809.00	33,270.20	45,899.00	70,592.00	52,413.50	69,547.00	67,166.00	56,621.00
Average	3,013.28	2,237.65	1,865.14	1,777.18	1,609.04	1,630.37	1,758.90	1,927.50	2,029.04	2,017.27	2,516.19	2,744.77
	Low Grown – FBOPFSP											
Quantity	120,697.00	94,431.00	41,742.00	34,396.00	40,040.00	36,596.00	54,833.00	100,792.00	89,304.00	100,436.00	97,693.00	72,265.00
Average	2,454.57	1,826.80	1,424.72	1,359.92	1,236.37	1,231.17	1,308.29	1,515.25	1,591.89	1,600.16	1,980.67	2,245.88
	Low Grown – FBOPF1											
Quantity	1,942,328.00	1,467,927.00	1,245,047.20	870,324.00	1,576,134.00	1,240,509.00	1,216,674.00	1,614,894.00	1,326,177.00	1,539,495.00	1,381,338.00	917,260.00
Average	1,744.25	1,513.30	1,212.21	1,151.65	1,038.06	1,027.60	1,163.81	1,364.22	1,348.71	1,300.22	1,326.91	1,527.83
	Low Grown – FBOPF											
Quantity	264,783.50	190,076.00	126,592.00	76,976.00	134,468.00	129,093.00	116,767.00	208,274.00	173,684.00	160,117.00	162,537.00	111,005.00
Average	1,636.70	1,318.18	1,022.64	1,046.12	882.21	946.70	1,014.14	1,219.20	1,226.27	1,212.13	1,363.62	1,570.36

LOW GROWN (Contd.)

Low Grown – OP1												
Quantity	1,098,860.00	890,898.00	942,040.00	765,552.00	1,383,308.00	1,085,758.00	879,647.00	1,226,834.00	780,788.00	943,574.00	818,783.30	613,296.00
Average	1,761.22	1,758.63	1,579.21	1,636.59	1,433.89	1,237.01	1,198.16	1,247.37	1,436.68	1,366.54	1,388.32	1,494.01
Low Grown – OP												
Quantity	896,063.00	629,095.00	677,886.00	610,582.00	1,076,420.00	999,996.00	862,996.00	974,335.00	568,653.00	698,394.00	713,251.50	548,930.00
Average	1,661.46	1,711.19	1,513.57	1,526.93	1,211.18	1,077.84	1,094.23	1,168.50	1,221.96	1,247.14	1,213.26	1,238.22
Low Grown – OPA												
Quantity	1,245,180.00	830,688.00	926,005.00	829,352.00	1,862,333.00	1,713,276.00	1,575,275.00	1,516,727.00	767,977.00	975,257.00	1,119,500.00	733,335.00
Average	1,453.73	1,566.86	1,378.85	1,386.45	1,121.38	945.69	943.51	998.53	1,042.20	1,057.19	1,048.38	1,077.77
Low Grown – PEK												
Quantity	1,196,924.00	950,699.00	1,022,900.00	868,618.00	1,554,163.00	1,275,420.00	1,250,742.00	1,576,592.00	1,103,126.00	1,374,972.00	1,210,586.00	739,040.00
Average	2,053.61	2,005.76	1,747.75	1,765.85	1,426.58	1,430.89	1,507.96	1,649.03	1,583.10	1,463.97	1,273.90	1,399.91
Low Grown – PEK1												
Quantity	1,196,924.00	950,699.00	1,022,900.00	868,618.00	1,554,163.00	1,275,420.00	1,250,742.00	1,576,592.00	1,103,126.00	1,374,972.00	1,210,586.00	739,040.00
Average	2,053.61	2,005.76	1,747.75	1,765.85	1,426.58	1,430.89	1,507.96	1,649.03	1,583.10	1,463.97	1,273.90	1,399.91

**PRIVATE SALES & FORWARD CONTRACTS
(KGS) 2022 /2023**

Private sales	2022	2023	Forward Contracts	2022	2023
1st Quarter	1,085,640	1,191,208	1st Quarter	591,640	752,368
2nd Quarter	1,092,012	1,263,623	2nd Quarter	395,600	739,000
Jan – June	2,177,652	2,454,831	Jan – June	987,240	1,491,368
3rd Quarter	889,234	1,346,832.06	3rd Quarter	418,040	482,640
Jan – Sep	3,066,886	3,801,663.06	Jan – Sep	1,405,280	1,974,008
4th Quarter	925,349	1,355,818.94	4th Quarter	507,580	237,900
Jan – Dec	3,992,235	5,157,482	Jan – Dec	1,912,860	2,211,908

COMPARATIVE NATIONAL TEA SALE QUANTITY & AVERAGES - 2022/2023

Month	Elevation	Quantity Sold (Kgs)			Average Sold (Rs.)		
		2022	2023	Variance 2022-2023	2022	2023	Variance 2022-2023
JANUARY	HIGH	4,408,133	5,151,213	743,080	680.56	1395.03	714.47
	MED	3,507,634	3,825,415	317,781	626.73	1242.82	616.09
	LOW	13,078,989	15,792,763	2,713,774	733.69	1544.39	810.70
	TOTAL	20,994,756	24,769,391	3,774,635	704.67	1466.76	762.09
FEBRUARY	HIGH	4,860,542	3,622,235	(1,238,307)	696.48	1402.55	706.07
	MED	3,920,495	2,586,602	(1,333,893)	645.08	1257.27	612.19
	LOW	13,530,700	11,528,697	(2,002,003)	759.45	1489.99	730.54
	TOTAL	22,311,737	17,737,534	(4,574,203)	725.63	1438.20	712.57
MARCH	HIGH	5,844,243	4,363,919	(1,480,324)	761.39	1303.85	542.46
	MED	4,241,417	3,021,991	(1,219,426)	737.88	1127.89	390.01
	LOW	14,769,691	11,624,130	(3,145,561)	914.02	1282.79	368.77
	TOTAL	24,855,351	19,010,040	(5,845,311)	848.08	1263.00	414.92
1st QUARTER	HIGH	15,112,918	13,137,367	(1,975,551)	716.94	1366.82	649.88
	MED	11,669,546	9,434,008	(2,235,538)	673.29	1209.97	536.67
	LOW	41,379,380	38,945,590	(2,433,790)	806.48	1450.21	643.73
	TOTAL	68,161,844	61,516,965	(6,644,879)	763.83	1395.56	631.73
APRIL	HIGH	3,485,458	3,242,912	(242,546)	1175.17	1242.20	67.03
	MED	2,519,556	2,404,721	(114,835)	1123.34	1085.16	(38.18)
	LOW	9,790,174	9,059,868	(730,306)	1444.13	1299.43	(144.70)
	TOTAL	15,795,188	14,707,501	(1,087,687)	1333.61	1251.78	(81.83)
MAY	HIGH	7,060,932	6,804,153	(256,779)	1053.07	996.79	(56.28)
	MED	4,988,493	5,093,080	104,587	1099.02	924.84	(174.18)
	LOW	16,763,171	16,358,505	(404,666)	1506.71	1120.52	(386.19)
	TOTAL	28,812,596	28,255,738	(556,858)	1324.95	1055.45	(269.50)
JUNE	HIGH	5,358,937	5,945,688	586,751	1012.07	848.57	(163.50)
	MED	4,096,732	4,336,733	240,001	992.39	856.12	(136.27)
	LOW	12,334,871	13,486,063	1,151,192	1430.48	1067.85	(362.63)
	TOTAL	21,790,540	23,768,484	1,977,944	1245.22	974.36	(270.86)
2nd QUARTER	HIGH	15,905,327	15,992,753	87,426	1066.01	991.45	(74.56)
	MED	11,604,781	11,834,534	229,753	1066.66	932.23	(134.42)
	LOW	38,888,216	38,904,436	16,220	1466.78	1143.93	(322.85)
	TOTAL	66,398,324	66,731,723	333,399	1300.84	1069.84	(231.01)
JULY	High	3,998,537	5,360,194	1,361,657	1204.57	867.36	(337.21)
	Medium	3,322,278	3,935,466	613,188	1152.29	891.38	(260.91)
	Low	12,195,917	12,888,400	692,483	1608.57	1108.03	(500.54)
	Total	19,516,732	22,184,060	2,667,328	1448.13	1011.44	(436.69)
AUGUST	High	4,454,654	5,780,176	1,325,522	1388.26	944.14	(444.12)
	Medium	3,829,694	4,224,806	395,112	1236.14	953.99	(282.15)
	Low	14,591,127	16,080,796	1,489,669	1616.24	1211.48	(404.76)
	Total	22,875,475	26,085,778	3,210,303	1508.21	1110.54	(397.67)
SEPTEMBER	High	3,113,576	4,053,977	940,401	1448.14	1045.65	(402.49)
	Medium	2,723,674	2,967,940	244,266	1336.96	1020.98	(315.98)
	Low	11,136,128	10,983,603	(152,525)	1706.02	1249.15	(456.87)
	Total	16,973,378	18,005,520	1,032,142	1599.49	1165.72	(433.77)
3rd QUARTER	High	11,566,767	15,194,347	3,627,580	1340.88	944.14	(396.74)
	Medium	9,875,646	11,128,212	1,252,566	1235.74	949.71	(286.02)
	Low	37,923,172	39,952,799	2,029,627	1640.14	1188.46	(451.67)
	Total	59,365,585	66,275,358	6,909,773	1514.56	1092.36	(422.20)
OCTOBER	High	3,929,092	4,897,996	968,904	1452.21	1002.11	(450.10)
	Medium	3,173,276	3,729,476	556,200	1269.51	975.03	(294.48)
	Low	11,275,917	13,063,242	1,787,325	1554.86	1219.10	(335.76)
	Total	18,378,285	21,690,714	3,312,429	1483.65	1128.14	(355.51)
NOVEMBER	High	4,374,263	4,059,493	(314,770)	1340.75	1004.88	(335.87)
	Medium	3,584,873	3,366,332	(218,541)	1177.49	983.98	(193.51)
	Low	14,159,912	12,125,407	(2,034,505)	1448.15	1190.90	(257.25)
	Total	22,119,048	19,551,232	(2,567,816)	1383.05	1116.65	(266.40)
DECEMBER	High	2,833,074	3,189,185	356,111	1359.78	1071.97	(287.81)
	Medium	2,171,110	2,375,185	204,075	1237.86	1019.03	(218.83)
	Low	9,212,589	8,318,191	(894,398)	1534.27	1278.08	(256.19)
	Total	14,216,773	13,882,561	(334,212)	1454.24	1186.41	(267.83)
4th QUARTER	High	11,136,429	12,146,674	1,010,245	1384.92	1021.38	(363.54)
	Medium	8,929,259	9,470,993	541,734	1224.87	989.25	(235.63)
	Low	34,648,418	33,506,840	(1,141,578)	1505.78	1223.54	(282.24)
	Total	54,714,106	55,124,507	410,401	1435.34	1138.74	(296.60)

COMPARATIVE NATIONAL TEA SALE QUANTITY & AVERAGES - 2022/2023 (Contd.)

Year 2022/ 2023	Elevation	Quantity Sold (Kgs)			Average Sold (Rs.)		
		2022	2023	Variance 2022-2023	2022	2023	Variance 2022-2023
	High	53,721,106	56,471,138	2,750,032	1093.11	1072.48	(20.63)
	Medium	42,079,067	41,867,746	(211,321)	1030.83	1012.36	(18.47)
	Low	152,839,022	151,309,664	(1,529,358)	1339.87	1252.15	(87.72)
	Total	248,639,195	249,648,548	1,009,353	1234.25	1171.29	(62.96)

SRI LANKA TEA PRODUCTION (ELEVATION-WISE) 2022/2023 (KGS)

FIRST QUARTER	ELEVATION	JANUARY		FEBRUARY		MARCH		JANUARY TO MARCH		VARIANCE
		2022	2023	2022	2023	2022	2023	2022	2023	2022-2023
		HIGH	5,331,417	3,518,729	4,247,649	4,193,821	4,966,198	4,532,248	14,590,795	12,244,798
MEDIUM	3,785,541	2,387,432	2,758,586	2,973,542	3,423,601	3,454,934	997,051	8,815,908	7,818,857	
LOW	13,475,779	13,069,726	11,009,385	11,357,454	13,508,837	13,100,877	38,048,501	37,528,057	-520,444	
GREEN TEA	224,477	161,634	147,839	190,435	117,253	248,211	489,569	600,280	110,711	
TOTAL	22,817,214	19,137,521	18,163,459	18,715,252	22,015,889	21,336,270	63,099,383	59,189,043	5,063,127	

SECOND QUARTER	ELEVATION	April		MAY		JUNE		APRIL TO JUNE		VARIANCE
		2022	2023	2022	2023	2022	2023	2022	2023	2022-2023
		HIGH	5,642,913	6,044,062	6,323,965	6,920,484	3,998,387	5,551,193	15,965,265	18,515,739
MEDIUM	4,117,750	4,376,628	4,722,178	4,696,430	2,891,558	3,972,885	11,731,486	13,045,943	1,314,457	
LOW	13,052,379	14,101,867	14,844,241	14,698,863	13,126,936	13,312,330	41,023,556	42,113,060	1,089,504	
GREEN TEA	96,548	206,167	148,907	208,724	131,884	160,922	377,339	575,813	198,474	
TOTAL	22,909,590	24,728,724	26,039,291	26,524,500	20,148,765	22,997,330	69,097,646	74,250,555	5,152,909	

THIRD QUARTER	ELEVATION	JULY		AUGUST		SEPTEMBER		JULY TO SEPTEMBER		VARIANCE
		2022	2023	2022	2023	2022	2023	2022	2023	2022-2023
		HIGH	4,045,305	4,290,377	3,359,406	4,068,869	4,651,987	4,132,510	12,056,698	12,491,756
MEDIUM	2,817,891	3,266,402	2,403,992	2,925,309	3,430,515	2,975,678	8,652,398	9,167,389	514,991	
LOW	12,877,521	13,678,054	12,420,299	11,090,063	12,708,395	11,411,797	38,006,215	36,179,914	-1,826,301	
GREEN TEA	120,166	140,307	93,196	167,691	172,439	203,526	385,801	511,524	125,723	
TOTAL	19,860,883	21,375,140	18,276,893	18,251,932	20,963,336	18,723,511	59,101,112	58,350,583	-750,529	

FOURTH QUARTER	ELEVATION	OCTOBER		NOVEMBER		DECEMBER		OCTOBER TO DECEMBER		VARIANCE
		2022	2023	2022	2023	2022	2023	2022	2023	2022-2023
		HIGH	3,857,393	4,018,585	4,247,020	4,478,753	4,231,400	4,585,022	12,335,813	13,082,360
MEDIUM	2,988,783	3,815,751	3,005,628	3,316,226	2,828,002	2,965,383	8,822,413	10,097,360	1,274,947	
LOW	11,736,445	14,814,500	1,205,859	11,658,054	12,274,848	12,258,592	25,217,152	38,731,146	13,513,994	
GREEN TEA	168,942	203,403	186,407	193,155	167,152	180,806	522,501	577,364	54,863	
TOTAL	18,751,563	22,852,239	20,244,914	19,586,188	19,501,402	19,808,996	46,897,879	62,488,230	15,590,351	

TOTAL PRODUCTION	JANUARY TO DECEMBER		VARIANCE
	2022	2023	2023-2022
	251,499,467	256,039,433	4,539,966

SRI LANKA TEA EXPORTS (MONTH-WISE) 2022/2023 (KGS/RS.)

MONTH	2022			2023			(2022-2023 Variance)	
	QTY	VALUE	FOB	QTY	VALUE	FOB	QTY	VALUE
JANUARY	19,381,991	18,378,865,888	948.24	17,556,059	36,083,627,183	2,055.34	-1,825,932	17,704,761,295
FEBRUARY	21,145,132	20,347,429,381	962.27	18,551,523	37,849,792,347	2,040.25	-2,593,609	17,502,362,966
MARCH	23,173,983	24,220,121,442	1045.14	17,975,754	36,290,715,155	2,018.87	-5,198,229	12,070,593,713
1ST QUARTER	63,701,106	62,946,416,711	988.15	54,083,336	110,224,134,685	2,038.04	-9,617,770	47,277,717,974
APRIL	18,295,866	25,696,745,543	1,404.51	16,168,055	30,017,871,060	1,856.62	-2,127,811	4,321,125,517
MAY	19,721,889	33,628,575,126	1705.14	20,552,391	36,081,353,543	1,755.58	830,502	2,452,778,417
JUNE	23,578,186	41,960,363,060	1,779.63	21,414,178	33,598,190,997	1,568.97	-2,164,008	-8,362,172,063
2ND QUARTER	61,595,941	101,285,683,729	1,644.36	58,134,624	99,697,415,600	1,714.94	-3,461,317	-1,588,268,129
JAN - JUN (Q1 & Q2)	125,297,047	164,232,100,440	1,310.74	112,217,960	209,921,550,285	1,870.66	-13,079,087	45,689,449,845
JULY	22,756,466	42,412,027,734	1,863.74	22,771,096	36,782,370,838	1,615.31	14,630	-5,629,656,896
AUGUST	23,009,508	44,910,437,905	1,951.82	23,332,137	38,471,304,090	1,648.85	322,629	-6,439,133,815
SEPTEMBER	21,544,896	42,694,033,018	1,981.63	23,165,487	38,718,589,285	1,671.39	1,620,591	-3,975,443,733
3RD QUARTER	67,310,870	130,016,498,657	1,931.58	69,268,720	113,972,264,213	1,645.36	1,957,850	-16,044,234,444
OCTOBER	19,002,113	39,476,035,656	2,077.46	18,211,600	31,055,088,140	1,705.24	-790,513	-8,420,947,516
NOVEMBER	19,276,872	38,400,552,438	1,992.05	21,460,148	37,035,181,005	1,725.77	2,183,276	-1,365,371,433
DECEMBER	19,304,438	38,966,844,952	2,018.54	20,754,277	36,307,596,182	1,749.40	1,449,839	-2,659,248,770
4TH QUARTER	57,583,423	116,843,433,046	2029.12	60,426,025	104,397,865,327	1726.80	2,842,602	-12,445,567,719
TOTAL	250,191,340	411,092,032,143	1,643.11	241,912,705	428,291,679,825	1,770.44	-8,278,635	17,199,647,682



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SRI LANKA WEEKLY TEA AUCTION QUANTITIES & AVERAGES – 2023 ('000 KGS/ RS.)

SALE DATE		QUANTITY				AVERAGE			
		HIGH	MEDIUM	LOW	TOTAL	HIGH	MEDIUM	LOW	TOTAL
Jan.	04-Jan-23	835	750	2,995	4,580	1438.04	1256.26	1538.61	1474.02
	11-Jan-23	851	697	3,056	4,604	1451.16	1271.85	1595.32	1519.86
	18-Jan-23	596	734	2,896	4,526	1428.20	1270.28	1574.32	1496.10
	25-Jan-23	1,096	883	3,675	5,654	1401.13	1232.57	1556.48	1475.79
	31-Jan-23	819	598	2,772	4,189	1380.23	1199.40	1547.93	1465.40
Feb.	08-Feb-23	670	547	2,789	4,006	1405.55	1165.65	1485.66	1428.59
	15-Feb-23	826	644	2,942	4,412	1430.31	1194.56	1513.45	1451.35
	22-Feb-23	849	607	2,860	4,316	1429.73	1249.18	1515.06	1460.86
	28-Feb-23	731	580	2,560	3,871	1440.05	1263.25	1526.93	1471.03
Mar.	8-Mar-23	862	581	2,822	4,265	1275.12	1109.89	1296.98	1267.07
	15-Mar-23	1,006	722	2,877	4,605	1319.31	1107.85	1272.58	1256.96
	22-Mar-23	980	787	2,801	4,568	1334.85	1127.22	1307.03	1282.00
	29-Mar-23	963	761	2,771	4,495	1308.98	1118.69	1300.28	1271.28
Apr.	04-Apr-23	941	784	2,964	4,689	1281.45	1102.22	1298.70	1262.41
	19-Apr-23	950	751	2,953	4,654	1241.69	1085.04	1309.91	1259.69
	26-Apr-23	940	765	2,945	6,450	1215.79	1057.42	1315.51	1252.92
May	03-May-23	1,010	809	3,145	4,964	1126.98	1005.91	1203.83	1155.94
	10-May-23	1,269	959	3,139	5,368	1108.53	983.58	1188.50	1132.97
	17-May-23	1,253	1,124	3,522	5,899	971.43	928.28	1146.25	1067.57
	24-May-23	1,336	1,067	3,392	5,795	894.63	855.05	1054.04	980.64
	31-May-23	1,222	934	2,834	4,990	858.46	822.77	1036.95	953.16
Jun.	07-Jun-23	1,365	1,075	3,585	6,025	834.60	833.90	1040.78	957.14
	14-Jun-23	1,564	1,164	3,537	6,265	858.05	832.98	1056.17	965.25
	21-Jun-23	1,352	1,073	3,206	5,631	840.06	848.44	1087.92	982.79
	28-Jun-23	1,145	881	2,837	4,863	823.51	861.16	1115.77	100.82

SALE DATE		QUANTITY				AVERAGE			
		HIGH	MEDIUM	LOW	TOTAL	HIGH	MEDIUM	LOW	TOTAL
Jul.	05-Jul-23	1,169	974	3,296	5,439	834.69	864.91	1099.16	100.37
	11-Jul-23	1,212	966	3,203	5,381	857.02	867.93	1086.37	995.47
	19-Jul-23	1,230	984	3,082	5,296	885.04	879.02	1122.92	1022.51
	26-Jul-23	1,178	868	2,980	5,026	848.24	893.73	1161.07	1041.93
Aug.	02-Aug-23	1,070	909	3,279	5,258	865.54	876.76	1113.02	1021.81
	09-Aug-23	1,066	880	3,301	5,247	918.15	903.53	1167.57	1071.60
	15-Aug-23	1,115	852	3,237	5,204	944.27	943.92	1246.14	1132.00
	23-Aug-23	1,028	777	3,116	4,921	1006.24	990.88	1282.28	1178.62
	29-Aug-23	811	690	2,881	5,382	1020.39	1025.15	1300.34	1205.19
Sep.	06-Sep-23	855	751	2,958	4,563	1039.56	1015.59	1253.14	1174.05
	13-Sep-23	901	739	2,733	5,373	1083.93	999.34	1268.96	1185.29
	20-Sep-23	925	712	2,724	4,361	1054.93	987.51	1253.43	1167.93
	26-Sep-23	810	627	2,320	3,757	1045.74	977.29	1239.18	1153.76
Oct.	04-Oct-23	801	677	2,551	4,029	1019.59	948.43	1201.31	1122.06
	11-Oct-23	788	664	2,389	3,841	1017.00	951.93	1211.39	1126.61
	18-Oct-23	802	691	2,410	3,903	1025.51	949.06	1221.65	1133.06
	25-Oct-23	920	764	2,628	4,312	995.81	959.73	1247.51	1142.85
	31-Oct-23	836	778	2,890	4,504	972.12	969.00	1237.78	1142.04
Nov.	08-Nov-23	877	774	3,022	4,673	975.45	960.62	1171.53	1099.80
	15-Nov-23	881	778	3,080	3,739	982.38	973.81	1176.37	1107.06
	22-Nov-23	874	825	2,931	4,630	1026.44	978.61	1188.64	1120.61
	29-Nov-23	813	866	2,966	4,645	1049.11	1000.75	1239.35	1161.56
Dec.	06-Dec-23	650	693	2,680	4,023	1056.39	999.85	1250.91	1176.21
	13-Dec-23	924	819	2,753	4,496	1075.44	1019.54	1292.88	1198.39
	19-Dec-23	1,036	787	2,677	4,500	1064.00	1020.82	1330.30	1214.89

AGRO-CLIMATIC DISTRICT QUANTITIES/AVERAGES 2023 - 2024

AGRO CODE	AGRO-CLIMATIC REGION	2022		2023	
		CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS	CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS
A0	NUWARA ELIYA	3,093,054.00	1,100.64	3,126,503.00	1,050.46
WESTERNS					
B1	RAMBODA	1,638,155.00	1,099.41	1,893,467.50	1,061.59
B2	PUNDALUOYA	3,537,107.98	1,033.98	3,980,097.00	1,009.07
B3	AGARAPATANA	4,292,681.00	1,069.36	5,085,585.50	1,063.63
B4	NANUOYA/LINDULA/TALAWAKELE	7,000,916.00	1,194.32	7,368,963.20	1,211.59
B5	PATANA/KOTAGALA	2,827,758.00	1,074.05	3,198,472.00	1,089.25
B6	HATTON/DICKOYA	6,161,516.50	1,027.37	6,555,151.70	1,057.04
B7	BOGAWANTALAWA	4,498,118.50	1,109.54	5,153,192.00	1,113.08
B8	UPCOT/MASKELIYA	4,267,434.50	1,119.89	4,701,630.00	1,112.72
MEDIUM					
C1	WATAWALA / GINIGATHENA / NORTON	768,051.00	849.35	731,187.00	885.34
C2	PUSSELLAWA/ HEWAHETA	4,545,172.00	1,066.64	4,576,156.00	1,091.93
C3	KOTMALE	2,274,009.00	1,120.14	2,067,157.00	1,079.75
C4	GAMPOLA/NAWALAPITIYA/DOLOBAGE	16,691,807.60	1,025.12	15,876,003.10	1,025.21
C5	NILAMBE/HANTANE/GALAHA	1,414,220.00	1,022.45	1,514,445.61	1,047.04
C6	KADUGANNAWA	3,321,798.00	921.60	3,520,133.00	997.99
C7	MADULKELLE / KNUCKLES / RANGBODA	2,112,477.50	903.83	2,002,664.00	965.33
C8	HUNASGIRIYA / MATALE / YAKDESSA	992,938.00	903.06	908,865.00	882.36
C9	BALANGODA/RAKWANA	7,137,396.50	1,139.05	6,208,354.00	1,081.44
UDAPUSSELLAWA					
D1	UDAPUSSELLAWA/HALGRANOYA	3,755,305.00	996.95	3,928,626.00	903.07
D2	MATURATA	1,618,629.00	1,019.05	1,802,856.50	935.39

AGRO CODE	AGRO-CLIMATIC REGION	2022		2023	
		CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS	CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS
UVA					
E1	KOSLANDA/HALDUMULLA	585,160.00	1,369.02	699,926.00	1,229.49
E2	HAPUTALE	4,066,005.93	1,155.43	3,903,051.21	1,067.35
E3	BANDARAWELA / POONAGALA	2,465,308.50	1,022.66	2,505,789.50	1,034.78
E4	MALWATTE/WELIMADA	2,515,540.00	1,104.11	2,295,573.00	1,000.50
E5	DEMODARA/HALIELLA/BADULLA	8,641,568.25	1,192.75	7,790,253.70	1,061.42
E6	ELLA/NAMUNUKULA	1,281,538.00	881.39	1,094,404.00	963.05
E7	PASSARA/LUNUGALLA	2,826,189.00	1,107.79	3,154,784.50	1,025.73
E8	MADULSIMA	2,658,014.00	983.33	2,256,222.50	927.12
LOW GROWNS					
F1	DENIYAYA	11,217,973.80	1,555.85	10,818,678.70	1,391.48
F2	GALLE	35,796,573.50	1,425.11	38,223,691.25	1,307.84
F4	KALUTARA	16,002,874.00	1,214.96	16,412,332.00	1,182.97
F5	KEGALLE	5,996,007.00	1,126.61	5,966,519.50	1,112.22
F6	KELANI VALLEY	6,592,397.00	1,353.71	6,128,119.00	1,247.86
F7	KANDY/MATALE/KURUNEGALA	5,096,141.00	845.19	4,532,691.00	932.60
F8	MATARA	12,332,606.15	1,551.22	11,800,882.90	1,392.37
F9	MORAWAKA	4,985,514.00	1,441.41	5,518,409.50	1,304.58
G1	RATNAPURA	39,508,282.50	1,338.45	38,720,380.50	1,247.05
G2	BALANGODA	4,122,957.00	1,179.28	3,627,335.00	1,101.51
	TOTAL	248,639,194.71	1,234.25	249,648,555.87	1,171.29

SRI LANKA TEA PRODUCTION (2021 - 2023) (KGS)

MONTH	2021				2022				2023			
	CTC	ORTHODOX	GREEN TEA	TOTAL	CTC	ORTHODOX	GREEN TEA	TOTAL	CTC	ORTHODOX	GREEN TEA	TOTAL
January	2,057,119	20,953,875	166,819	23,177,813	2,235,738	20,356,999	224,477	22,817,214	1,609,618	17,366,271	161,634	19,137,522
February	2,072,262	20,287,865	165,127	22,525,254	1,705,079	16,310,541	147,839	18,163,459	1,616,532	16,908,286	190,435	18,715,252
March	2,477,632	26,085,909	246,372	28,809,913	1,798,559	20,100,077	117,253	22,015,889	1,872,329	19,215,731	248,211	21,336,270
1st quarter	6,607,013	67,327,649	578,318	74,512,980	5,739,376	56,870,438	489,569	63,099,383	5,098,479	53,490,288	600,280	59,189,044
April	2,586,593	27,252,405	193,762	30,032,760	1,927,680	20,885,362	96,548	22,909,590	2,324,591	22,197,967	206,167	24,728,725
May	2,759,582	28,118,874	222,031	31,100,487	2,423,330	23,467,054	148,907	26,039,291	2,583,087	23,732,689	208,724	26,524,500
June	2,086,702	23,727,162	254,153	26,068,017	1,526,634	18,490,247	131,884	20,148,765	2,080,611	20,755,797	160,922	22,997,330
2nd quarter	7,432,877	79,098,441	669,946	87,201,264	5,877,644	62,842,663	377,339	69,097,646	6,988,289	66,686,453	575,813	74,250,555
January-June	14,039,890	146,426,090	1,248,264	161,714,244	11,658,633	120,401,023	866,908	132,926,564	12,128,462	121,092,987	1,194,620	134,416,069
July	2,162,850	23,967,350	254,586	26,384,786	1,693,452	18,047,265	120,166	19,860,883	1,763,095	19,471,738	140,307	21,375,140
August	1,975,941	21,652,955	243,754	23,872,650	1,812,353	16,371,344	93,196	18,276,893	1,651,377	16,432,864	167,691	18,251,932
September	1,895,103	20,615,678	240,592	22,751,373	1,956,204	18,834,693	172,439	20,963,336	1,625,789	16,894,196	203,526	18,723,511
3rd quarter	6,033,894	66,235,983	738,932	73,008,809	5,462,009	53,253,302	385,801	59,101,112	5,040,261	52,798,798	511,524	58,350,583
January-September	20,073,784	212,662,073	1,987,196	234,723,049	17,120,642	173,987,355	1,268,417	192,376,414	17,168,723	173,891,785	1,706,144	192,766,652
October	2,243,907	21,697,637	235,539	24,177,082	1,727,125	16,855,496	168,942	18,751,563	1,861,026	20,787,810	203,403	22,852,239
November	1,871,895	18,038,053	154,759	20,064,707	1,833,197	18,225,310	186,407	20,244,914	1,719,704	17,673,329	193,155	19,586,188
December	2,005,121	18,323,584	194,882	20,523,587	1,822,361	17,511,889	167,152	19,501,402	1,837,683	17,790,507	180,806	19,808,996
4th quarter	6,120,923	58,059,274	585,180	64,765,377	5,382,683	52,592,695	522,501	58,497,879	5,418,413	56,251,646	577,364	62,247,423
Total	26,194,701	270,721,345	2,572,375	299,488,421	22,571,797	227,117,701	1,809,969	251,499,467	22,587,136	230,143,431	2,283,508	256,039,432

SRI LANKA TEA EXPORTS (2018 - 2023)

DESCRIPTION	2018				2019				2020			
	ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)	
	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE
Tea In Bulk	122,427,972	43.36	89,770,036,716	733.25	122,843,706	41.98	87,566,114,928	712.83	118,250,596	44.53	88,954,974,694	752.26
Tea In Packets	131,256,543	46.48	100,587,410,057	766.34	139,080,034	47.52	105,379,683,545	757.69	118,176,531	44.50	96,873,522,924	819.74
Tea In Bags	21,578,379	7.64	30,037,885,292	1,392.04	22,913,377	7.83	34,082,882,743	1,487.47	22,172,736	8.35	31,841,051,733	1,436.05
Instant Tea	2,480,944	0.88	3,274,124,360	1,319.71	3,071,526	1.05	4,170,339,559	1,357.74	2,843,139	1.07	4,106,931,101	1,444.51
Green Tea	4,619,687	1.64	8,080,990,765	1,749.25	4,748,638	1.62	9,437,846,680	1,987.48	4,126,373	1.55	8,393,438,354	2,034.10
Grand Total	282,363,525		231,750,447,190	820.75	292,657,291		240,636,867,455	822.25	265,569,375		230,169,918,806	866.7

DESCRIPTION	2021				2022				2023			
	ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)	
	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE
Tea In Bulk	125,387,901	43.84	97,703,961,065	779.21	110,453,155	44.15	159,452,414,827	1,443.62	103,328,004	42.71	153,957,930,006	1,489.99
Tea In Packets	128,343,819	44.87	110,393,095,079	860.14	110,765,008	44.27	168,264,659,177	1,519.11	108,036,326	44.66	179,931,251,332	1,665.47
Tea In Bags	24,665,247	8.62	39,618,585,739	1,606.25	21,673,530	8.66	58,784,201,450	2,712.26	23,230,210	9.60	66,863,420,100	2,878.30
Instant Tea	3,031,600	1.06	5,246,684,403	1,730.66	3,076,648	1.23	8,126,490,453	2,641.35	2,801,829	1.16	9,407,375,929	3,357.58
Green Tea	4,587,516	1.60	10,391,116,373	2,265.09	4,222,998	1.69	16,464,266,236	3,898.72	4,516,335	1.87	18,131,702,458	4,014.69
Grand Total	286,016,083		263,353,442,659	920.76	250,191,339	100	411,092,032,143	1643.11	241,912,704	100	428,291,679,825	1770.44

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2023

COUNTRY NAME	RANK	GREEN TEA	INSTANT TEA	TEA BAGS	TEA IN BULK	TEA PACKETS	TOTAL QTY (KGS)	TOTAL VALUE (LKR)
IRAQ	1	8,720.31		213,521.07	4,495,777.50	28,033,227.32	32,751,246.20	39,401,707,673.00
TURKEY	2	30,873.71	720.00	415,739.24	6,477,648.50	23,486,876.96	30,411,858.41	50,977,249,555.00
RUSSIA	3	498,069.12	3,153.80	920,057.08	17,863,921.00	3,332,397.51	22,617,598.51	39,679,131,744.00
U.A.E.	4	429,348.95	2,668.56	255,359.88	11,954,335.99	5,818,526.06	18,460,239.44	31,664,821,919.00
CHINA	5	107,055.70	45,183.30	251,588.16	10,909,196.44	1,006,499.93	12,319,523.53	18,122,275,433.00
LIBYA	6	545,954.68		32,716.38		10,549,278.40	11,127,949.46	13,647,442,624.00
AZERBAIJAIN	7	6,290.80		5,123.15	8,777,442.00	387,772.56	9,176,628.51	15,607,105,261.00
CHILE	8	43,669.93	1,741.60	1,303,976.17	6,305,598.00	232,282.40	7,887,268.10	10,440,920,455.00
SYRIA	9	60.00		715,200.36	804,894.00	5,563,492.30	7,083,646.66	13,932,660,604.00
SAUDI ARABIA	10	213,546.50	29,811.93	2,290,966.12	1,495,970.75	2,982,291.63	7,012,586.93	17,369,158,216.00
IRAN	11			713.75	5,181,547.00	1,319,572.00	6,501,832.75	12,212,457,475.00
GERMENY	12	58,379.89	32,284.03	148,894.03	4,134,653.53	1,773,519.22	6,147,730.70	11,830,408,843.00
U.S.A.	13	582,873.04	108,138.00	1,023,762.26	1,756,758.28	1,777,263.05	5,248,794.63	12,216,589,201.00
JORDAN	14	18,596.93	90.00	1,987,899.37		2,778,241.60	4,784,827.90	9,501,499,352.00
JAPAN	15	7,587.89	15,235.20	729,945.41	3,838,146.49	172,014.69	4,762,929.68	10,569,836,249.00
TAIWAN	16	101,667.71	43,500.00	66,290.23	3,722,027.17	352,692.10	4,286,177.21	6,264,898,313.00
HONG KONG	17	10,586.02		110,774.74	3,105,774.92	581,441.69	3,808,577.37	6,019,082,883.00
BELGIUM	18	19,570.00		213,549.37	51,326.00	3,240,665.37	3,525,110.74	5,172,594,017.00
POLAND	19	165,688.27	64.00	1,580,236.32	1,127,224.00	531,981.42	3,405,194.01	8,573,711,493.00
LEBANON	20	18,239.11		325,081.76	4,125.70	2,196,334.46	2,543,781.03	5,319,584,582.00
IRELAND	21	1,515.06	2,298,866.13	9,312.27	80.00	1,038.23	2,310,811.69	7,951,949,147.00
UKRAINE	22	258,094.35	600.00	77,275.58	1,333,437.00	425,596.83	2,095,003.76	4,191,769,787.00
AUSTRALIA	23	103,368.03	6,957.00	1,125,709.02	153,778.00	451,830.25	1,841,642.30	5,807,671,119.00
KUWAIT	24	20,374.82		747,875.17	2,500.00	1,018,860.62	1,789,610.61	4,076,875,545.00
ISRAEL	25	49,781.25	9,660.00	558,601.08	463,358.00	641,689.90	1,723,090.23	3,539,728,780.00
NETHERLANDS (HOLAND)	26	221,183.87	1,977.22	583,059.78	257,619.00	559,653.69	1,623,493.56	6,099,995,316.00
EGYPT	27	15,622.35	2,400.00	19,767.94	777,785.00	772,630.00	1,588,205.29	2,476,496,239.00
ITALY	28	17,758.46		15,560.65	1,339,219.00	30,896.87	1,403,434.98	2,326,498,497.00
SOUTH AFRICA	29	1,815.21	3,000.00	25,622.18	1,348,410.00	401.40	1,379,248.79	2,023,092,141.00
U.K.	30	73,987.80	1.85	315,186.91	456,018.20	369,550.24	1,214,745.00	4,094,611,660.00
ALBANIA	31			4.80		1,042,141.24	1,042,146.04	1,673,458,179.00
GUINEA	32	2.52		916,426.80			916,429.32	1,751,268,799.00
GHANA	33	16,472.24		871,695.62		6,125.70	894,293.56	2,138,281,959.00

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2023 (Contd.)

COUNTRY NAME	RANK	GREEN TEA	INSTANT TEA	TEA BAGS	TEA IN BULK	TEA PACKETS	TOTAL QTY (KGS)	TOTAL VALUE (LKR)
AUSTRIA	34	70.50		7,154.48	66,410.00	814,285.40	887,920.38	1,386,784,500.00
KAZAKHASTAN	35	6,324.36		38,411.43	645,382.00	190,732.90	880,850.69	1,670,446,295.00
FRANCE	36	72,775.69	2.00	124,901.07	111,296.00	464,914.51	773,889.27	1,913,013,932.00
NEW ZEALAND	37	33,673.62	22,409.97	532,775.21	45,782.00	90,199.61	724,840.41	2,159,624,496.00
KOSOVA	38	8,301.60		1,689.00	2,775.00	703,016.00	715,781.60	950,664,236.00
TUNISIA	39	1,380.00		2,340.00	709,100.00		712,820.00	1,172,848,774.00
CANADA	40	62,097.12		120,187.68	185,180.00	272,862.10	640,326.90	1,817,635,086.00
KYRGYZSTAN	41				634,315.00		634,315.00	1,089,246,334.00
GEORGIA	42	10,989.23		29,972.82	231,342.00	345,946.00	618,250.05	1,092,544,397.00
UZBEKISTAN	43	60,993.77		128,562.84	159,530.00	245,858.32	594,944.93	1,528,810,360.00
LITHUANIA	44	26,339.63		79,705.70	43,496.00	431,284.70	580,826.03	1,470,614,573.00
MALAYSIA	45	11,612.01	19,244.16	44,402.26	294,720.85	104,004.84	473,984.12	991,390,673.00
COTE DIVORIE	46	3,281.21		292,196.84	155,700.00	9,602.50	460,780.55	730,233,106.00
SINGAPORE	47	14,118.81	474.48	88,938.32	293,524.00	39,547.95	436,603.56	1,288,269,864.00
GREECE	48	18,326.80		34,961.61	1,200.00	373,157.80	427,646.21	714,414,631.00
BULGARIA	49	1,277.24		2,034.30		416,909.10	420,220.64	569,166,865.00
SWEDEN	50	24,008.30	517.10	112,474.49	3,180.00	245,566.83	385,746.72	1,176,094,748.00
FIJI ISLAND	51	5,207.90	1,230.28	150,314.27	43,240.00	165,385.00	365,377.45	746,803,492.00
CONGO	52			356,441.76			356,441.76	647,562,542.00
NIGERIA	53	69,011.07		273,686.64		100.00	342,797.71	854,807,058.00
SWITZERLAND	54	16,331.39		2,011.30	480.00	303,393.32	322,216.01	512,013,867.00
SOUTH KOREA	55	243.48	13,761.00	25,702.06	161,800.00	113,008.72	314,515.26	795,710,541.00
GAMBIA	56	6,565.60		305,209.00			311,774.60	547,001,831.00
BELRUS	57	65,148.60		33,699.97	5,022.00	204,115.33	307,985.90	894,547,563.00
SENEGAL	58	240.00		238,089.60			238,329.60	533,904,275.00
ARGENTINA	59	310.57		1,705.56	232,000.00	2,460.00	236,476.13	408,480,160.00
MALI	60			225,680.60			225,680.60	462,697,841.00
QATAR-DHOHA	61	19,847.19		84,300.61		116,985.77	221,133.57	665,025,876.00
INDIA	62	2,240.54	4,611.40	6,100.77	201,411.00	576.75	214,940.46	388,021,394.00
TOGO	63	369.60		204,391.84			204,761.44	427,167,021.00
MALDIVES	64	8,090.99	5,019.38	180,365.70	2.00	8,562.64	202,040.71	648,898,030.00
DENMARK	65	21,963.97		96,649.33		66,825.46	185,438.76	747,967,039.00
TAJKISTAN	66	1,906.00		1,431.00	141,483.00	39,932.30	184,752.30	315,510,930.00

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2023 (Contd.)

COUNTRY NAME	RANK	GREEN TEA	INSTANT TEA	TEA BAGS	TEA IN BULK	TEA PACKETS	TOTAL QTY (KGS)	TOTAL VALUE (LKR)
BURKINA	67			184,728.00			184,728.00	388,426,195.00
CYPRUS	68	6,570.37	319.64	34,470.12		133,022.85	174,382.98	422,090,457.00
ROMANIA	69	30,629.88		28,178.40	36,767.00	60,710.51	156,285.79	452,522,845.00
ALGERIA	70			3,600.00	91,380.00	49,460.00	144,440.00	194,162,317.00
MONGOLIA	71	8,195.04		126,962.48		3,701.75	138,859.27	416,215,322.00
THAILAND	72	7,811.51	44,061.18	35,185.00	42,210.00	7,518.72	136,786.41	598,912,363.00
VIETNAM	73	7,275.48	3,810.89	68,106.84	44,362.91	10,121.57	133,677.69	768,073,245.00
SPAIN	74	1,940.07		16,395.87	115,120.00	18.00	133,473.94	181,512,594.00
FINLAND	75	8,154.19		65,296.94	30,545.00	26,966.04	130,962.17	373,674,013.00
INDONESIA	76	6,198.03	11,829.10	17,262.71	81,690.00	6,671.36	123,651.20	463,750,814.00
MACAU	77	354.12		734.76	103,647.60	141.48	104,877.96	162,244,840.00
LIBERIA	78			102,954.72			102,954.72	183,026,238.00
BAHRAIN	79	5,038.28	1,171.69	31,747.51		61,502.06	99,459.54	276,936,097.00
CZECH REPUBLIC	80	33,823.59	2,044.16	38,070.37	8,850.00	16,113.11	98,901.23	668,723,887.00
OMAN	81	3,180.76		13,880.03	19,485.00	59,834.80	96,380.59	223,638,007.00
SIERRA LEONE	82	198.00		90,241.43			90,439.43	176,022,226.00
YEMEN	83	7,443.60		2,484.00	18,000.00	62,233.50	90,161.10	172,228,405.00
NORWAY	84	6,120.16		25,679.13		57,994.80	89,794.09	218,442,314.00
ESTONIA	85	17,448.66		25,817.84	350.00	43,163.22	86,779.72	259,577,116.00
PHILIPPINES	86	24,677.00	15.26	18,579.65	7,000.00	33,745.20	84,017.11	366,605,821.00
URUGUAY	87	5,702.31		1,139.15	69,990.00	4,752.00	81,583.46	153,531,240.00
LATVIA	88	27,227.73		19,069.50	2,200.00	31,989.38	80,486.61	312,687,311.00
PAKISTAN	89	1,211.38	58,645.64	1,998.02	14,400.00	1,574.40	77,829.44	232,985,286.00
MAURITANIA	90			73,119.60			73,119.60	166,927,376.00
GUYANA	91			72,576.00			72,576.00	96,513,372.00
SEYCHELLES	92	387.56	3.00	16,349.00	50,900.00		67,639.56	116,654,153.00
NIGER	93			67,015.80			67,015.80	147,377,203.00
MOROCCO	94	460.60		839.72	12,706.00	44,360.00	58,366.32	127,360,804.00
ANGOLA	95	7,557.00		50,652.00			58,209.00	125,986,978.00
MEXICO	96	4,074.75		2,280.63	45,040.00	1,368.30	52,763.68	106,238,127.00
TURKMENISTAN	97	17,143.40		14,986.80		18,405.80	50,536.00	118,732,669.00
REP.OF MALDOVA	98	11,235.30		9,823.50		20,936.40	41,995.20	100,753,362.00
ARMENIA	99	2,604.36		21,546.02	54.00	11,898.56	36,102.94	113,221,628.00
SURINAM	100	1,219.32		27,799.62			29,018.94	75,624,057.00

WORLD PRODUCTION OF TEA 2014 - 2023

(The Figures Represent Made Tea)

METRIC TONS

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
India (a) Assam Bengal Bihar Tripura	965,200	981,090	1,054,510	1,087,110	1,113,760	1,171,090	1,035,480	1,108,040	1,133,400	1,131,710
Punjab UP&HP South India	242,110	227,570	212,850	234,650	224,870	218,990	222,050	235,020	231,830	235,990
Total India	1,207,310	1,208,660	1,267,360	1,321,760	1,338,630	1,390,080	1,257,530	1,343,060	1,365,230	1,367,700
Bangladesh (b)	64,480	67,378	85,050	78,949	82,134	96,069	86,394	96,506	93,829	102,951
Sri Lanka High-grown	78,874	76,894	64,303	64,644	64,896	63,047	62,349	65,135	56,320	58,412
Medium-grown	49,206	49,711	44,639	45,654	47,122	47,172	46,440	50,916	40,184	42,492
Low-grown	209,952	202,359	183,632	197,422	191,988	189,915	169,704	183,288	154,995	155,136
Total - Sri Lanka	338,032	328,964	292,574	307,720	304,006	300,134	278,493	299,339	251,499	256,040
Indonesia (c) State Plantations (d)	55,343	46,591	50,976	49,000	47,500	46,500	45,000	45,000	44,000	42,000
Private	38,170	36,551	36,675	36,000	35,500	35,300	34,500	35,000	34,700	33,600
Smallholders	50,856	49,473	49,364	49,000	48,000	47,000	46,500	47,000	46,400	45,200
Total Indonesia	144,369	132,615	137,015	134,000	131,000	128,800	126,000	127,000	125,100	120,800
China Mainland (e) Anhui Province	111,196	112,915	112,141	132,203	112,440	137,094	138,900	142,413	154,100	
Hubei Province	250,316	268,774	296,097	298,878	329,831	335,400	350,571	384,000	314,515	
Hunan Province	161,813	175,704	186,049	197,476	214,687	223,111	240,826	250,253	247,543	
Fujian Province	372,087	402,328	426,834	398,628	418,337	412,000	418,131	454,070	459,674	
Guizhou Province	107,145	118,031	141,285	176,498	180,318	286,046	385,636	345,017	344,858	
Sichuan Province	233,970	248,414	267,741	280,001	300,715	300,951	315,343	350,000	366,293	
Yunnan Province	335,495	365,841	384,480	390,265	423,259	399,957	408,824	380,023	432,904	
Zhejiang Province	165,385	172,530	172,185	184,231	175,170	181,096	88,100	195,300	193,500	
Other Provinces	358,310	384,462	418,135	438,232	455,636	523,727	639,685	562,075	667,652	
Total China	2,095,717	2,248,999	2,404,947	2,496,412	2,610,393	2,799,382	2,986,016	3,063,151	3,181,039	3,250,000
Taiwan	15,200	14,405	13,018	13,443	14,738	14,637	14,341	11,883	14,027	14,000
Iran	13,600	13,000	20,700	21,400	21,000	20,000	19,000	19,700	19,000	19,400
Japan	81,330	76,400	77,100	78,800	81,500	76,500	69,800	74,854	70,000	71,500
Korea, Rep.	4,700	4,800	4,800	5,000	5,300	5,400	5,000	5,100	5,300	5,500
Malaysia	2,100	2,100	2,100	2,100	2,000	2,000	2,000	1,900	1,930	1,950
Myanmar[]	20,400	20,000	20,500	21,000	21,400	21,700	21,000	20,000	20,300	20,200
Nepal[]	23,187	24,264	24,409	24,804	25,206	24,118	24,000	24,400	24,700	25,500
Thailand	19,300	19,700	20,100	20,400	20,735	21,000	20,000	20,000	20,000	20,400
Turkey, State (f)	122,541	132,779	134,065	102,447	139,191	142,687	145,800	166,726	112,794	

WORLD PRODUCTION OF TEA - 2014 - 2023 (Contd.)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Private	123,917	125,762	119,247	152,957	140,807	125,117	134,200	115,302	132,979	
Total Turkey	246,458	258,541	253,312	255,404	279,998	267,804	280,000	282,028	245,773	265,000
Vietnam	175,000	170,000	180,000	175,000	185,000	190,000	186,000	180,000	174,000	170,000
Total Asia	4,451,183	4,589,826	4,802,985	4,956,192	5,123,040	5,357,624	5,375,574	5,568,921	5,611,727	5,710,941
Burundi	10,000	10,900	11,000	11,200	11,300	11,500	11,200	11,000	11,300	11,000
Cameroon	5,283	5,409	5,400	5,500	5,500	5,600	5,300	5,400	5,500	5,600
Congo, DRC	3,600	3,700	3,700	3,800	3,900	4,000	4,000	4,100	4,200	4,300
Ethiopia	6,200	6,200	6,400	6,400	6,600	6,800	6,900	6,800	6,900	7,200
Kenya, Estates	182,686	161,615	207,402	193,731	220,471	200,741	246,914	253,014	262,217	291,748
Smallholders	262,419	237,596	265,609	246,127	272,528	258,112	322,622	284,818	272,826	278,512
Total Kenya	445,105	399,211	473,011	439,858	492,999	458,853	569,536	537,832	535,043	570,260
Malawi	45,855	39,447	43,127	45,582	50,588	48,192	45,173	50,566	47,755	43,351
Mauritius	1,700	1,700	1,650	1,630	1,600	1,550	1,500	1,450	1,470	1,440
Mozambique	6,600	6,600	6,700	6,800	7,000	7,100	6,800	6,900	7,100	7,300
Rwanda	24,751	25,410	25,628	27,887	31,000	32,126	33,000	33,400	38,386	38,071
South Africa	3,900	3,900	4,000	3,800	3,600	3,600	3,300	3,100	3,000	2,900
Tanzania	36,115	31,658	29,112	31,814	35,170	33,659	28,469	26,170	25,295	26,450
Uganda	65,373	58,588	55,736	53,887	71,553	70,338	75,693	81,675	71,182	66,000
Zimbabwe	14,000	15,200	15,500	15,700	15,200	14,900	14,000	14,000	14,400	14,000
Total Africa	668,482	607,923	680,964	653,858	736,010	698,218	804,871	782,393	771,531	797,872
Azerbaijan	190	190	200	220	230	230	220	210	220	220
Georgia	4,600	4,600	4,800	5,000	5,400	5,500	5,000	5,300	5,400	5,400
Russian Fed.	3,600	3,700	3,800	3,800	4,000	4,000	4,000	4,200	4,000	4,000
Total CIS	8,390	8,490	8,800	9,020	9,630	9,730	9,220	9,710	9,620	9,620
Argentina[]	82,313	82,000	84,000	82,000	80,000	77,000	73,000	70,700	71,200	68,000
Brazil	4,500	4,000	4,300	3,600	3,400	3,400	3,000	3,100	3,000	3,100
Ecuador	2,200	2,200	2,300	2,350	2,400	2,400	2,200	2,300	2,330	2,350
Peru	3,100	3,100	3,200	3,230	3,250	3,300	3,100	3,200	3,220	3,230
Total S America	92,113	91,300	93,800	91,180	89,050	86,100	81,300	79,300	79,750	76,680
Australia[]	1,700	1,700	1,800	1,840	1,870	1,900	1,930	1,950	1,980	2,000
Papua New Guinea	6,400	6,600	6,800	6,900	7,000	6,700	6,600	6,800	7,000	6,700
Total Oceania	8,100	8,300	8,600	8,740	8,870	8,600	8,530	8,750	8,900	8,700
Grand Total	5,228,268	5,305,839	5,595,149	5,718,990	5,966,600	6,160,272	6,279,495	6,449,074	6,481,608	6,603,813

Source: © International Tea Committee Ltd 2023

WORLD EXPORTS OF TEA - 2014 - 2023

METRIC TONS

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
India (a)	204,597	225,225	218,392	247,018	251,348	247,800	203,799	190,847	228,000	225,000
Bangladesh	2,660	575	539	2,568	644	601	2,174	683	781	1,044
Sri Lanka (aa)	317,885	301,316	280,874	278,195	271,777	289,586	262,726	282,843	247,148	239,195
Indonesia	66,399	61,915	51,464	54,194	49,030	43,113	45,265	42,613	44,979	35,971
China (Mainland) (b)	301,484	324,956	328,692	355,258	364,712	366,552	348,815	369,355	375,251	367,444
Taiwan (c)	3,738	4,751	5,758	7,653	8,788	10,304	8,022	8,967	7,970	7,546
Iran	6,400	6,000	8,100	8,500	8,000	7,600	7,000	6,600	6,000	5,700
Korea Rep.	450	370	400	410	440	460	360	340	350	360
Japan (d)	3,594	4,263	4,251	4,745	5,221	5,192	5,340	6,297	6,378	7,686
Malaysia	260	270	260	260	250	270	280	260	270	250
Nepal (e)	11,585	13,289	11,867	15,685	15,044	11,185	11,921	10,500	11,500	11,000
Thailand	2,300	2,400	2,500	2,600	2,744	2,800	2,700	2,600	2,650	2,600
Türkiye	4,631	5,490	6,117	5,185	3,565	4,364	4,920	5,821	6,583	5,000
Vietnam	132,000	133,500	142,000	146,443	130,000	134,906	142,000	145,000	140,000	121,000
Total Asia	1,057,983	1,084,320	1,061,214	1,128,714	1,111,563	1,124,733	1,045,322	1,072,726	1,077,860	1,029,796
Burundi	10,444	10,032	10,654	10,189	10,388	10,086	9,122	10,400	10,600	10,400
Congo, DRC	2,900	2,900	2,930	2,950	3,000	3,100	3,000	3,200	3,300	3,330
Ethiopia	3,100	3,200	3,300	3,400	3,600	3,800	4,000	4,200	4,300	4,400
Kenya (a)	499,380	443,461	480,330	415,715	474,862	496,755	518,921	558,925	450,334	522,915
Mauritius	52	41	41	47	45	45	40	35	40	40
Mozambique	2,600	2,600	2,400	2,600	2,800	2,900	3,000	2,800	2,900	3,000
Rwanda	21,683	24,789	25,416	26,243	30,946	31,157	32,700	35,200	36,477	38,163
South Africa	1,900	1,900	1,940	1,970	1,950	1,980	1,900	1,800	1,900	1,700
Uganda	57,191	54,791	50,186	47,009	60,878	64,673	70,373	72,045	75,769	69,000
Zimbabwe	12,790	13,959	14,083	13,396	14,229	14,534	12,138	11,569	11,700	11,300
Less Adjustment	-80,000	-75,000	-75,000	-85,000	-100,000	-105,000	-100,000	-105,000	-100,000	-105,000
Total Africa	601,483	551,058	576,000	499,921	568,675	589,431	626,685	664,442	568,972	628,814
Argentina (f)	76,111	76,030	78,177	74,921	72,619	75,321	65,978	64,201	71,000	66,000

WORLD EXPORTS OF TEA - 2014 - 2023 (Contd.)

METRIC TONS

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Brazil	446	399	367	297	227	302	230	178	211	200
Ecuador	1,200	1,200	1,270	1,300	1,300	1,350	1,100	1,200	1,220	1,230
Peru	150	150	160	160	170	180	160	170	180	200
Total Sth. America	77,907	77,779	79,974	76,678	74,316	77,153	67,468	65,749	72,611	67,630
Papua New Guinea	5,300	5,500	5,300	5,500	5,300	5,500	5,000	5,300	5,000	4,800
Other Countries	2,600	2,800	2,800	3,000	3,000	3,200	3,300	3,400	3,600	3,700
Grand Total	1,746,873	1,723,165	1,726,988	1,715,613	1,764,704	1,801,887	1,749,575	1,813,467	1,729,943	1,736,740
Exported % of Global Crop	33.4	32.5	30.9	30.0	29.6	29.2	27.8	28.1	26.7	26.3

IMPORTANT NOTE: Export quantities from Kenya include tea of other East African origins, approximate adjustments have been made to reflect this, as shown above.

(a) Includes Black and Green Tea but excludes Instant Tea; Teas imported and re-exported are included.

(aa) Exports with Re-exports (Includes Black and Green Tea but excludes Instant Tea (for Sri Lanka - 2019 onwards)).

(b) Including Green, Oolong, Jasmine, White, Puerh, Dark, Scented and Hei Tea.

(c) Including Pouchong, Green and Other Teas.

(d) Including Green and Other Teas.

(e) Years beginning 15 July.

(f) Including Green Tea.

Source: © International Tea Committee Ltd 2023

WORLD PRODUCTION, EXPORTS & RETENTION OF TEA 2014 - 2023

APPARENT GLOBAL CONSUMPTION OF TEA

PRODUCTION	PRODUCTION	RETENTIONS (A)	EXPORTS (B)	APPARENT GLOBAL CONSUMPTION (C)
2014	5,228	3,481	1,729	4,910
2015	5,306	3,583	1,719	5,052
2016	5,595	3,868	1,729	5,302
2017	5,719	4,003	1,725	5,498
2018	5,967	4,202	1,741	5,693
2019	6,162	4,360	1,789	5,894
2020	6,287	4,537	1,759	5,996
2021	6,449	4,636	1,775	6,181
2022	6,482	4,752	1,761	6,233
2023	6,604	4,867	1,655	6,212

(A) Retained in Producing Countries.

(B) Imports by Producing and Non-producing Countries, as shown on Table D.

(C) A + B (adjustments made for most years).

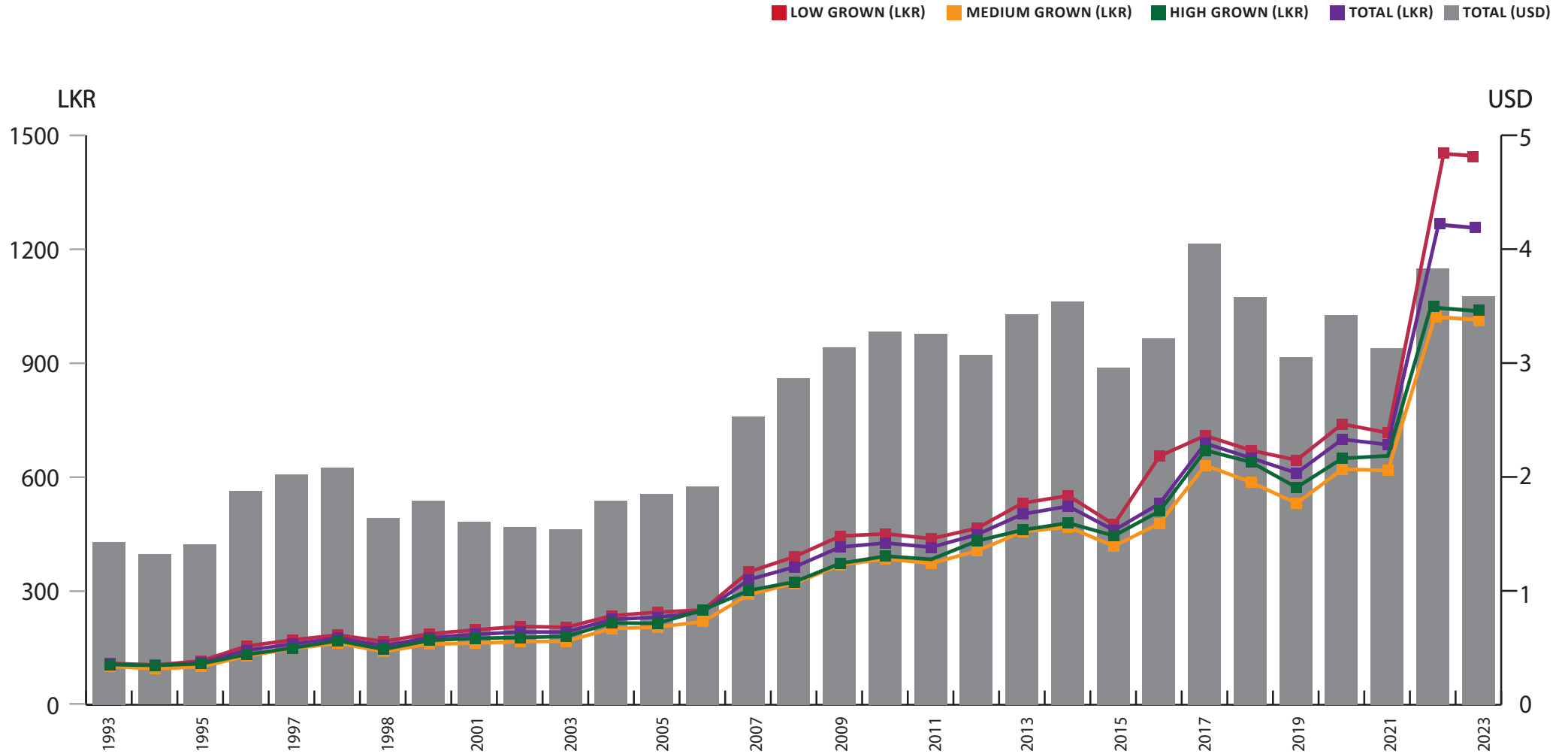
Source: © International Tea Committee Ltd

AVERAGE COLOMBO AUCTION PRICE 1993 - 2023 (RS/USD)

Year	High	Medium	Low	Total	Total In USD
1993	68.34	63.57	71.48	68.88	\$1.43
1994	66.3	57.93	67.38	65.12	\$1.32
1995	70.4	62.89	77.27	72.21	\$1.41
1996	93.38	89.7	114.35	103.88	\$1.88
1997	109.43	107.94	129.47	119.4	\$2.02
1998	127.6	121.45	141.88	134.35	\$2.08
1999	106.17	100.68	125.74	115.31	\$1.64
2000	128.46	119.08	144.79	135.53	\$1.79
2001	133.56	121.58	154.38	143.55	\$1.61
2002	135.65	125.45	163.19	149.3	\$1.56
2003	138.31	126.18	160.86	149.05	\$1.54
2004	171.78	157.96	189.86	180.74	\$1.79
2005	170.85	161.37	198.59	185.84	\$1.85
2006	204.32	175.12	204.19	199.58	\$1.92
2007	252.46	242.35	298.66	279.44	\$2.53
2008	273.83	270.13	336.38	310.81	\$2.87
2009	319.73	316.06	387.7	360.45	\$3.14
2010	337.82	330.88	393.4	370.61	\$3.28
2011	329.95	319.77	381.27	359.89	\$3.26
2012	375.53	351.08	407.14	391.64	\$3.07
2013	402.98	398.65	469.91	442.42	\$3.43
2014	420.36	410.13	488.06	461.86	\$3.54
2015	388.38	362.57	416.32	402.14	\$2.96
2016	449.85	419.59	586.74	468.61	\$3.22
2017	600.93	563.54	637.4	618.14	\$4.05
2018	571.51	521.86	600.79	581.91	\$3.58
2019	508.63	468.96	576.61	544.54	\$3.05
2020	580.9	553.94	666.32	628.21	\$3.42
2021	587.13	550.8	644.23	615.14	\$3.13
2022	1093.1	1030.82	1339.86	1234.24	\$3.83
2023	1072.48	1012.35	1252.15	1171.29	\$3.59

Source: Weekly Tea Market Report, The Colombo Brokers Association & Dollar rates - Central Bank of Sri Lanka

AVERAGE COLOMBO AUCTION PRICE 1993 - 2023



TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
1 EUROPE										
United Kingdom (a)	106,340	114,897	107,233	108,341	107,862	104,141	110,788	91,826	99,594	83,551
Russian Federation	168,000	169,000	160,000	163,200	158,800	147,300	146,040	149,500	137,500	130,000
Other C I S	94,000	92,500	86,700	88,000	90,000	91,000	92,900	94,000	95,000	90,000
Austria	2,667	2,342	2,146	2,605	2,446	2,380	1,409	1,963	1,989	2,296
Belgium & Lux	2,550	2,600	2,600	2,650	2,600	2,700	2,800	2,800	2,900	2,800
Bulgaria	639	435	714	821	1,163	1,081	493	744	822	800
Croatia	182	173	214	220	165	208	234	207	205	230
Cyprus Rep.	365	519	764	409	305	300	320	260	350	320
Czech Rep.	3,164	2,802	2,638	2,614	2,285	2,511	2,350	2,757	2,967	3,000
Denmark	1,516	1,668	1,835	2,272	2,333	2,715	4,064	4,422	3,199	3,179
Faroe Islands	115	120	120	125	120	130	135	130	140	140
Finland	1,402	1,006	1,104	1,293	1,137	1,076	859	743	824	739
France	13,012	14,833	12,176	13,990	14,987	14,250	14,114	14,762	15,050	14,700
Germany	31,283	32,781	32,229	28,589	28,250	27,366	19,168	25,189	29,266	26,624
Gibraltar (b)	120	130	130	135	130	135	140	140	150	150
Greece	1,348	2,013	1,425	1,226	1,171	1,041	982	825	880	850
Hungary	1,558	946	859	875	811	1,128	790	764	861	680
Iceland	79	85	104	128	120	130	165	180	82	150
Ireland (Republic)	7,834	7,341	7,910	8,794	9,281	11,204	10,642	7,810	8,304	7,351
Italy	6,143	6,826	6,557	7,924	6,596	5,301	6,583	6,833	6,377	6,009
Malta	668	582	430	508	451	368	406	319	650	440
Netherlands	7,910	8,136	7,972	9,592	10,661	9,197	9,494	8,496	7,786	8,600
Norway	1,124	1,017	1,035	903	932	906	1,028	1,025	908	752
Poland	35,646	34,787	35,465	38,097	36,192	37,830	42,327	38,324	40,628	33,000
Portugal	1,366	777	769	747	886	741	637	662	640	660
Romania	492	671	646	613	528	572	576	471	591	550
Serbia and Montenegro	2,000	2,000	2,100	2,100	2,200	2,200	2,200	2,240	2,200	2,220
Slovakia	690	651	582	476	541	537	444	407	512	460
Spain (c)	1,470	1,500	1,500	1,600	1,600	1,670	1,700	1,740	1,720	1,770
Sweden	2,979	3,004	3,290	3,072	3,020	2,750	2,758	2,640	2,252	2,374

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Switzerland	1,627	1,791	1,579	1,796	1,825	2,420	2,182	2,044	1,547	2,178
Baltic States (d)	4,400	4,200	4,300	4,400	4,500	4,700	4,800	4,900	5,000	5,300
Total Excl. UK & CIS	134,349	135,736	133,193	138,574	137,236	137,547	133,800	133,797	138,800	128,322
2 N AMERICA /W INDIES										
Canada	17,279	16,330	17,647	17,356	16,356	15,613	15,253	17,299	15,819	14,677
U S A (e)	129,165	129,694	131,112	126,328	119,385	117,177	105,693	114,742	119,641	104,236
Bahamas	228	477	238	407	530	574	403	400	300	350
Barbados	268	303	209	255	310	234	247	368	317	330
Bermuda	104	341	95	102	89	124	100	101	87	110
Belize	130	236	515	261	320	362	392	416	285	350
Jamaica	287	252	213	232	215	187	156	170	239	200
Trinidad & Tobago	300	300	320	330	350	370	380	400	400	420
Netherlands Antilles	160	160	170	180	180	190	190	200	200	210
Other Countries	670	670	700	700	800	820	840	900	920	940
Total	148,591	148,763	151,219	146,151	138,535	135,651	123,654	134,996	138,208	121,823

(a) "Net Imports", including Channel Islands.

(b) Recorded exports from the United Kingdom and producing countries; no import figures are compiled.

(c) Peninsula and Balaeric Islands only.

(d) Estonia, Latvia and Lithuania.

(e) Including Alaska and Hawaii throughout; also including Puerto Rico and other US Possessions.

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
3 - LATIN AMERICA										
Mexico	851	1,095	1,189	1,292	1,358	1,300	1,300	1,400	1,300	1,400
Central America (h)	800	800	840	870	900	940	960	1,000	1,100	1,150
Argentina	300	439	286	394	346	318	317	469	662	450
Bolivia	651	545	683	678	650	688	725	713	700	720
Brazil	896	880	876	1,013	666	588	646	647	404	385
Chile	21,155	21,324	20,862	19,416	21,691	19,642	23,028	19,562	20,124	14,814
Paraguay	613	768	1,038	745	511	305	300	206	300	280
Peru	820	775	1,017	1,201	1,256	1,145	1,582	1,810	2,959	2,000
Uruguay	426	395	458	465	385	354	414	452	375	430
Venezuela	300	280	300	300	320	340	330	340	340	350
Other Countries	750	750	800	850	900	950	900	930	950	970
Total	27,562	28,051	28,349	27,224	28,983	26,570	30,502	27,529	29,214	22,949
4 ASIA (j)										
Abu Dhabi	620	600	630	650	650	680	650	670	690	700
Bahrain	1,644	1,564	1,697	1,739	1,750	1,706	1,803	1,946	1,713	1,800
UAE (k)	48,900	53,900	39,100	25,600	21,100	14,900	17,700	34,500	50,400	46,000
Kuwait	13,000	10,800	5,953	6,389	6,024	6,604	6,045	4,982	5,693	4,800
Oman	4,000	3,739	4,131	3,910	4,200	4,400	6,500	7,500	5,500	6,100
Qatar	3,450	3,255	3,661	4,090	4,361	4,472	3,969	4,188	4,044	4,800
Saudi Arabia	21,500	22,700	28,000	28,000	30,200	33,500	35,000	31,027	33,600	29,000
Other Arab. States	1,900	2,000	2,200	2,300	2,400	2,700	2,800	2,900	3,000	3,300
Afghanistan (m)	68,000	54,500	55,900	32,700	27,700	30,900	22,400	19,800	24,000	24,500
Bhutan	170	180	180	190	200	220	200	220	220	230
Hong Kong	10,054	10,754	11,315	11,280	11,192	13,074	12,859	15,244	15,776	14,934
Iran (n)	61,100	59,500	65,400	63,000	63,600	80,700	51,000	48,600	40,600	27,500
Iraq (n)	31,300	37,000	39,300	40,600	47,000	42,900	39,800	48,700	50,000	42,000
Israel	1,481	2,512	1,792	2,000	1,396	1,364	1,568	1,382	1,520	1,450
Jordan (p)	6,687	7,181	7,480	8,310	9,122	9,297	12,100	8,054	7,229	11,200
Korea, South	1,050	1,100	1,100	1,200	1,200	1,270	1,374	1,461	1,500	1,500
Lebanon	4,232	3,400	4,212	4,603	4,048	3,610	3,069	3,669	2,325	2,400
Macau	997	1,077	753	900	900	940	900	920	940	950

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Malaysia	25,549	21,284	25,223	24,234	26,431	28,753	27,300	27,824	32,385	28,300
Maldives	366	370	262	306	385	456	350	504	493	440
Mongolia	780	770	780	780	800	820	800	820	830	840
Nepal	312	375	303	363	371	307	243	265	243	300
Pakistan	137,877	151,861	173,750	175,011	191,773	205,658	251,588	247,469	236,495	236,060
Philippines	2,125	1,640	2,869	2,725	2,176	3,315	3,010	3,176	3,426	3,000
Singapore	740	750	770	800	820	840	869	900	910	930
Syria (n)	14,000	12,000	13,300	8,600	11,400	12,100	10,800	9,800	8,200	9,500
Thailand	10,700	10,900	11,100	11,400	11,645	8,598	10,778	11,816	14,182	10,100
Yemen	16,700	12,933	12,500	14,200	14,000	15,900	15,800	15,600	15,000	22,300
Other Countries	3,600	3,700	4,000	4,300	4,400	4,600	4,800	5,000	5,300	5,500
Total	492,834	492,345	517,661	480,180	501,244	534,584	546,075	558,937	566,214	540,434

NOTE: FIGURES SHOWN FOR AFGHANISTAN, DUBAI, JORDAN & KUWAIT ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION - THESE FIGURES HAVE NOT BEEN ADJUSTED FOR ALL RE-EXPORTS.

(h) Costa Rica, El Salvador, Guatemala, Honduras Republic, Nicaragua, Panama Republic and Canal Zone.

(j) Excluding the major producing countries - for which, see section 7 of this Table.

(k) Estimates based on limited data available; excluding re-exports from Sharjah, Fujairah and re-exports by road.

(m) Estimated from recorded exports thereto, not allowing for re-exports.

(n) ITC estimates based on recorded exports.

(p) ITC estimates based on recorded exports to Jordan, not allowing for re-exports (excluding 2014 to 2019).

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
5 - AFRICA										
Algeria	14,722	15,061	14,938	14,059	14,400	15,200	13,300	13,000	12,000	18,400
Angola	160	170	170	180	180	190	200	200	220	230
Benin	293	472	797	374	179	315	200	183	609	200
Botswana	1,652	1,764	1,482	1,548	1,280	2,127	2,176	2,372	1,962	2,100
Burkina Faso	370	380	390	400	400	440	450	480	470	480
Cameroon	263	318	412	315	302	203	225	282	300	330
Canary Islands	630	650	670	680	670	690	680	700	730	750
Central African Rep	20	20	20	20	20	20	20	20	20	20
Ceuta	110	110	120	130	130	140	140	150	160	160
Chad	3,800	4,100	4,000	4,300	4,400	4,700	4,000	4,400	4,600	6,200
Congo Rep.	226	200	220	191	209	289	538	500	530	550
Congo, DRC	110	110	120	120	130	130	140	140	150	150
Djibouti	2,500	2,600	2,500	2,800	2,700	2,900	2,600	2,900	2,900	3,000
Egypt (s)	103,252	87,946	88,463	96,842	93,762	108,980	93,800	99,000	85,981	72,000
Ethiopia	1,650	1,670	1,600	1,630	1,650	1,680	1,700	1,730	1,750	1,770
Gabon	140	150	160	160	170	180	180	200	210	220
Gambia	4,064	3,731	3,382	3,900	4,923	6,175	4,157	3,114	5,000	6,500
Ghana	4,400	6,000	14,000	17,000	14,000	15,000	16,000	19,000	21,000	33,000
Guinea	1,300	1,300	2,000	2,600	2,600	2,700	3,000	3,300	3,400	3,300
Ivory Coast	2,483	1,836	2,636	2,476	2,890	3,812	3,563	3,644	3,473	3,400
Kenya	11,040	12,485	8,290	8,802	10,988	9,298	10,210	7,000	5,364	4,500
Lesotho	820	840	528	789	339	443	1,232	1,265	2,166	1,400
Libya (t)	15,000	14,400	16,293	18,200	19,200	16,300	10,500	15,600	17,000	15,400
Madagascar	14	28	31	19	24	23	18	29	18	20
Mali	7,500	8,000	6,000	4,900	5,000	5,300	4,700	6,000	7,700	10,700
Mauritania	15,525	14,000	16,164	17,218	17,453	18,580	15,806	18,659	17,424	14,400
Mauritius	50	126	245	372	466	421	455	457	515	600

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Melilla	240	240	250	250	260	270	250	270	280	270
Morocco	58,995	64,442	67,314	72,532	75,627	83,353	71,535	66,368	81,808	60,000
Namibia	1,088	1,665	1,730	1,444	1,332	1,195	1,043	1,330	1,120	1,140
Niger	4,700	4,100	3,000	3,300	3,500	3,600	3,500	4,500	4,600	5,900
Nigeria	4,749	5,400	9,545	8,752	10,065	12,471	14,500	13,093	9,337	9,500
Reunion	80	80	90	90	100	110	110	120	120	125
Senegal	12,800	16,000	16,900	14,400	14,700	15,000	13,600	15,000	15,400	15,200
Seychelles	65	129	163	178	127	136	140	130	153	150
Sierra Leone	70	70	80	80	90	90	100	100	110	110
Somalia	4,100	4,500	4,200	4,000	4,400	5,500	4,700	4,000	4,200	4,300
South Africa	19,867	19,933	22,544	21,676	15,937	16,309	18,196	17,061	14,679	15,500
Sudan	26,997	28,991	28,513	20,889	23,000	22,400	20,500	27,000	21,000	15,000
Swaziland	873	879	646	606	580	658	657	595	650	660
Togo	15,800	12,300	8,500	9,000	9,300	9,500	11,000	9,500	7,500	5,300
Tunisia	7,021	6,372	5,920	9,130	6,147	8,075	7,446	7,727	6,378	4,000
Zambia	1,259	1,203	1,000	1,143	1,100	1,339	1,683	1,068	1,320	1,150
Zimbabwe	50	50	60	60	70	80	80	90	90	100
Other Countries	4,100	4,400	4,500	4,700	5,000	5,300	5,500	5,700	5,300	5,400
Total	355,478	349,771	361,156	372,815	370,380	402,212	365,110	378,597	370,317	344,235

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
6 - OCEANIA (v)										
Australia	11,100	11,000	10,600	13,639	10,440	13,769	12,897	12,200	13,919	12,000
Fiji	584	646	758	757	740	820	790	750	864	900
New Zealand	4,500	4,500	4,300	4,500	4,600	4,800	4,400	4,800	4,600	4,800
Papua New Guinea	100	110	110	120	120	130	130	130	120	130
Other Countries	750	770	800	800	820	840	850	900	900	950
Total	17,034	17,026	16,568	19,816	16,720	20,359	19,067	18,780	20,403	18,780

NOTE: FIGURES SHOWN FOR KENYA ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION.

(s) Figures for 2012, 2013 and for 2021 onwards are ITC estimates based on recorded exports to Egypt.

(t) ITC estimates based on recorded exports to Libya.

(u) Figures for 2012 and 2024 are ITC estimates based on recorded exports to Morocco.

(v) Excluding Hawaii and US Possessions, included with the United States in Section 2.

Source: © International Tea Committee Ltd 2023

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2014 - 2023 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
7 MAJOR PRODUCING COUNTRIES IN ASIA										
India (aa)	20,590	18,610	20,970	21,120	24,920	15,850	23,790	26,520	29,841	26,000
Bangladesh	6,900	10,500	8,000	8,730	7,440	3,000	3,500	3,000	3,000	2,500
SriLanka (aa)	6,129	4,907	4,660	7,387	7,401	5,207	4,669	6,359	5,931	6,559
Indonesia (aa)	14,662	15,164	22,095	14,679	14,922	16,326	14,909	10,609	10,883	9,605
China	22,638	23,055	22,736	29,831	35,530	43,553	43,429	46,743	41,395	44,000
Japan	32,952	30,579	29,420	30,430	31,200	31,861	27,476	28,041	25,771	24,733
Taiwan	32,375	29,931	26,344	30,209	32,321	33,226	30,555	33,192	29,884	28,333
Turkey (aa)	49,100	37,700	32,400	38,800	37,800	40,800	42,600	32,450	19,000	33,000
Total	185,346	170,446	166,625	181,186	191,534	189,823	190,928	186,914	165,705	174,730
SUMMARY										
Russian Federation	168,000	169,000	160,000	163,200	158,800	147,300	146,000	149,500	137,500	130,000
Other CIS (bb)	94,000	92,500	86,700	88,000	90,000	91,000	92,900	94,000	95,000	90,000
United Kingdom (cc)	106,300	114,900	107,200	108,300	107,900	104,100	110,800	91,800	99,600	83,600
Rest of Europe	134,300	135,700	133,200	138,600	137,200	137,500	133,800	133,800	138,800	128,300
N America / W Indies	148,600	148,800	151,200	146,200	138,500	135,700	123,700	135,000	138,200	121,800
Latin America	27,600	28,100	28,300	27,200	29,000	26,600	30,500	27,500	29,200	22,900
Asia	492,800	492,300	517,700	480,200	501,200	534,600	546,100	558,900	566,200	540,400
Africa	355,500	349,800	361,200	372,800	370,400	402,200	365,100	378,600	370,300	344,200
Oceania	17,000	17,000	16,600	19,800	16,700	20,400	19,100	18,800	20,400	18,800
Major Prod Countries	185,300	170,400	166,600	181,200	191,500	189,800	190,900	186,900	165,700	174,700
Grand Total	1,729,400	1,718,500	1,728,700	1,725,500	1,741,200	1,789,200	1,758,900	1,774,800	1,760,900	1,654,700

(aa) FIGURES ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION; FIGURES IN BOLD ITALICS ARE KNOWN RECORDED EXPORTS OR ITC ESTIMATES.

(bb) Baltic States included with Rest of Europe. (cc) Including Channel Islands.

Source: © International Tea Committee Ltd 2023

IMPORTANT DUTIES, CESS & OTHER TAXES IN TEA TOP 10 IMPORTERS OF CEYLON TEA - TEA DUTIES & OTHER IMPORT TAXES

METRIC TONS

COUNTRY		IMPORT DUTY/TEA CESS	VAT & OTHER CHARGES	REMARKS
IRAQ	HS 0902	235 fils per/kg net.	15% Of import duty	Tea is a government monopoly and can be only imported by the State Organisation of Trade
	HS 2101	75% ad valorem		(National Defense Tax)
TURKEY		145.00%	VAT1%	
RUSSIA	Packets	12% on CIF Value-Black/Green Tea;		(12% on CIF Value not less than 0.25 Euro per Kg.)/ Preferential Tarrifs 25%
	Tea Bags	12.5% on CIF Value		(12% on CIF Value not less than 0.50 Euro per Kg.) Green Tea not less than 0.34 per kg
	Bulk Tea	NIL	18% (Only applicable for Russia/Belarus)	(12% VAT in Kazakhazan)
U.A.E.		NIL	NIL	
CHINA	From MFN Countries	15.00%	17.00%	Further concession of 50% for imports from APTA member countries
	Other Countries	30.00%	17.00%	
LIBYA	HS 0902	a. Imported by the supplier corps – NIL	Charity tax 5% of import duty of all goods	
		b. Other – Pre packed – 5% Ad Valorem CIF; Bulk – 1% Ad Val. CIF	Municipality tax 5% import duty of all goods	
	HS 2101	5% Ad Valorem CIF	0	
AZERBAIJAN	Packets	15.00%		
	Bulk Tea	10.00%	18.00%	
CHILE	HS 0902	NIL for FTA countries. 6% Advolarem CIF for other countries		
SYRIA	HS 0902	Below 3 Kg Green Tea– 5%, Black Tea – 10%	13.00%	
		Other Green Tea– 3%, Black Tea – 05%		
	HS 2101	30% of the value	17.00%	
SAUDI ARABIA		Port Dues S.R 330 for 20 FCL & S.R 550 for 40 FCL		
		Lifting Charges S.R 471 for 20 FCL & S.R 561 for 40 FCL		

Source: © International Tea Committee Ltd 2022

OTHER MAJOR IMPORTERS OF TEA - TEA DUTIES & OTHER TAXES

COUNTRY		STATUTORY RATE OF DUTY	SALES TAX	INCOME TAX	REMARKS		
Pakistan	902.1000	Green Tea (not ferm.) in packing not exceeding 3kg	10% Ad Val.	17%	5.50%	1. Duty is assessed on value based on last four weeks' auction averages. In case the price 'per kg on the invoice more than the ITP price, then duty is calculated on the higher price.If no ITP available or teas are in bulk from, the Pakistan Tea Association will determine the vale. 2. CUSTOMS DUTY IS NIL FOR IMPORTS FROM BANGLADESH AND SRI LANKA AND 5% FROM INDONESIA & CHINA, UNDER FREE TRADE AGREEMENT- OTHER TAXES ARE PAYABLE.	
	902.2000	Other Green Tea (not ferm.)	10% Ad Val.	17%	5.50%		
	902.3000	Black Tea(ferm.) and partly ferm. in packing not exc. 3kg	10% Ad Val.	17%	5.50%	LANDING CHARGES	1% on (C&F price + Insurance premium)
	902.4010	Tea Dust	10% Ad Val.	17%	5.50%	DUTY	On landed vale (C&F + Insurance + Landing charge)
	902.4020	Black tea in packing exceeding 3 kg	10% Ad Val.	17%	5.50%	SALES TAX	On landed value + Duty
	902.4090	Other Black Tea	10% Ad Val.	17%	5.50%	INCOME TAX ADDITIONAL TAX	On Landed vale + Duty + sales tax Infrastructure fee @ 1.05% of C & F vale
United Kingdom	All Teas		NIL				
United States	All Teas		NIL				

Source: © International Tea Committee Ltd 2023

IMPORTANT DUTIES, CESS & OTHER TAXES IN TEA

TEA DUTIES & CESSES IN TOP 5 PRODUCING COUNTRIES

COUNTRY		EXPORT DUTY/TEA CESS	VAT & OTHER CHARGES	REMARKS
China		NIL	NIL	No charges for exports
India			5% GST	
Kenya		NIL	NIL	No charges for exports
Sri Lanka	Value added tea	Rs. 4 per/kg	Rs. 3.00 per/kg	Medical Aid 0.0035 cents per kg (excluding Instant Tea)
	Bulk Tea	Rs. 10 per/kg	Rs. 3.00 per/kg	
Turkey		NIL	NIL	No charges for exports

Source: © International Tea Committee Ltd 2023

NUMBER OF HOLDINGS AND EXTENT OF TEA BY SECTOR & DISTRICT

Province & District	Smallholding Sector		Estate Sector		Total	
	No of Holdings	Extent(hec)	No of Holdings	Extent(hec)	No of Holdings	Extent(hec)
WESTERN	23,371	6,222	85	1,114	23,456	7,336
Colombo	366	93	7	60	373	153
Gampaha	38	12	-	-	38	12
Kalutara	22,967	6,117	78	1,054	23,045	7,171
CENTRAL	31,115	12,010	517	65,986	31,632	77,995
Kanday	18,432	7,609	235	14,990	18,667	22,599
Matale	747	356	87	4,774	834	5,130
Nuwaraeliya	11,936	4,045	195	46,222	12,131	50,266
SOUTHERN	105,796	39,828	524	9,946	106,320	49,773
Galle	58,314	22,062	235	3,568	58,549	25,629
Marara	45,863	17,326	289	6,378	46,152	23,704
Hambantota	1,619	440			1,619	440
NORTHWESTERN	95	31	1	10	96	41
Kurunegala	95	31	1	10	96	41
UVA	17,800	5,686	168	25,876	17,968	31,561
Badulla	17,553	5,616	161	25,024	17,714	30,639
Monaragala	247	70	7	852	254	922
SABARAGAMUWA	84,841	29,984	445	16,025	85,286	46,010
Ratnapura	70,752	25,433	331	12,918	71,083	38,352
kegalle	14,089	4,551	114	3,107	14,203	7,658
Total	263,018	93,760	1,740	118,956	264,758	212,716

Source: Department of Census and Statistics - Census of Agriculture 2002

TEA EXTENT AND EXTENT IN BEARING

Extent	2009	2010	2011	2012	2013	2014	2015*
Total Extent	208.6	204.6	206.1	203.0	204.4	203.1	202.4
Extent in Bearing	181.4	181.4	197.0	194.5	193.6	194.6	194.0

Source: Ministry of Plantation Industries

TEA EXTENT BY OWNERSHIP

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015*
Small Holding Sector	117,992	119,492	119,768	120,009	120,500	120,664	120,955	121,267	121,429	121,740
Estate Sector	97,587	90,752	92,108	88,624	84,119	85,440	82,065	81,141	81,684	80,699
Total	215,579	210,244	211,876	208,633	204,619	206,104	203,020	202,408	203,113	202,439

Source: Ministry of Plantation Industries

Notes: In terms of the definition of Smallholding sector, tea land consists of below 4 ha or 10 acres is count under thn pun/lew of the Tea Small Holding Authority while the Tea Commissioner manage the Smallholding sector in range of 4 lm to <*0 hn. Estate sector tea extent ownership has gradually declined since 2002 onwards due to various factors. Compared to tho previous year Estate sector (RPCs and State owned JEDB, SLSPC, Elkaduwa Plantation and TRI)has been decreased by 981 ha and small holding sector has been incersed by 311 ha .

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